#### LEYDEN ROCK METROPOLITAN DISTRICT

#### SPECIAL MEETING

via teleconference Tuesday, May 2, 2023 at 5:00 P.M. https://leydenrocklife.com/

Brett Vernon, President	Term to May 2023
Scott J. Plummer, Secretary	Term to May 2023
Jeff Cunningham, Treasurer	Term to May 2025
Christian Ardita, Assistant Secretary	Term to May 2025
Tanis Batsel Stewart, Assistant Secretary	Term to May 2025

This meeting can be joined through the directions below:

Join Zoom Meeting

https://us06web.zoom.us/j/82112333901?pwd=c0JRbDZpdDArejZ1clR0QVZCa2VpZz09

Meeting ID: 821 1233 3901 Passcode: 216572 Call-In Number: 720-707-2699

#### NOTICE OF SPECIAL MEETING AND AGENDA

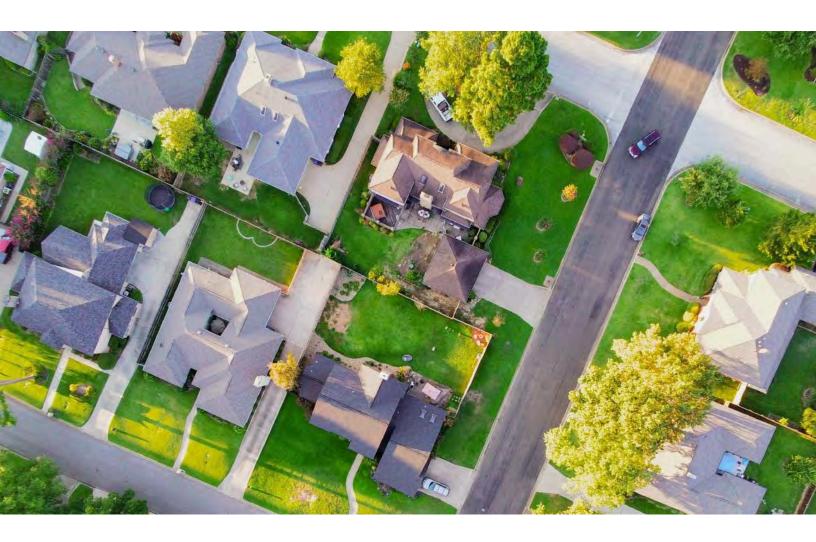
- 1. Call to Order/Declaration of Quorum
- 2. Director Conflict of Interest Disclosures
- 3. Approval of Agenda
- 4. Public Comment Members of the public may express their views to the Board on matters that affect the District on items not otherwise on the agenda. Comments will be limited to three (3) minutes per person.
- 5. Capital Projects Discussion
  - a. Discussion regarding light posts in the Clubhouse parking lot (enclosures)
  - b. Discuss and Consider Approval of Lap Swim Clock
  - c. Discuss and Consider Approval of non-Slip Flooring for Pool Bathrooms
  - d. Discuss and Consider Approval of Landscape Plan Matrix
  - e. Discuss and Consider Approval of Electrical at the Pool (**enclosure**)
- 6. District Management Matters
  - a. Discuss and Consider Approval of Pool Opening Party 'Swag'
- 7. Director's Matters
  - a. Consider Approval of Independent Contractor Agreement with Mile High Pools for Swim Lessons (enclosure)
  - b. Discuss and Consider Approval of Insurance Limit Change for Healthy Hub Vending (enclosure)
  - c. Executive Session The Board intends to enter into executive session pursuant to § 24-6-402(4)(b), C.R.S., to conference with an attorney for the District for the purpose of receiving legal advice as it relates to District Manager proposals and pursuant to § 24-6-402(4)(e), C.R.S., for the purpose of determining positions relative to matters that may be

#### 2023 Regular Meetings

January 17; February 21; March 21; April 18; May 16; June 20; July 18; August 15; September 19; October 17; November 21; and December 19 at 6:00 p.m. via teleconference.

- subject to negotiations, developing strategy for negotiations, instructing negotiators related to District Manager proposals.
- d. Discuss and Consider Approval of Independent Contractor Agreement for District Management Services (enclosure)
- 8. Other Business
- 9. Adjourn





### District Management Services

Commitment | Leadership | Guidance

Management Proposal

### Leyden Rock Metropolitan District

April 7, 2023





April 7, 2023

Board of Directors Leyden Rock Metropolitan District Megan J. Murphy Of Counsel mmurphy@wbapc.com

Dear Board,

Advance HOA Management, Inc., is excited about the opportunity to possibly engage with you in conducting metropolitan district management for the Leyden Rock community. We hope the enclosed material will provide you with a feel for our management services and our operating philosophy, as applied to community metropolitan districts.

At Advance HOA Management, we understand that every community is unique, we customize our approach and service for every community we have the privilege to manage. From our experienced team of managing agents, to our premier online platform, to our dedicated Client Services Team with an unwavering focus on customer-service, Advance HOA Management provides the services and support your community desires. At Advance HOA Management,

- ✓ we have the scale and experience to manage a community of your size and scope.
- ✓ our executive and leadership team stays close to our Boards and Communities to support the manager, provide expert guidance, and ensure your community is moving forward.
- ✓ our software and technology will meet your needs with an accounting software that reconciles account balances daily, offers online invoice approval, and provides a secure, transparent website for homeowners.
- ✓ the accounting team delivers high quality, detailed and timely monthly financials and works a few miles down the road with ability to actively partner with you in person.

Successful community management is built on partnership, and we are confident that our Team will provide the highest level of management services that your metropolitan district community is seeking, and we look forward to exceeding your expectations. Our goal is to have the opportunity to proudly state that Advance HOA Management is your managing agent and partner.

Sincerely,
Judy Smeltzer
Chief Executive Officer





# Advance HOA Management Fact Sheet

- Principals: Judy Smeltzer and Schuyler Smeltzer
- Corporate office at 3600 S. Yosemite Street, Suite 400, Denver, Colorado.
- Offices located in Broomfield, Loveland and various remote onsite locations.
- Type: S Corp
- Established 2012
- Serve over 390 communities, to include metropolitan districts, in the Denver metropolitan area, Boulder, Erie, Longmont, Firestone, Berthoud, Windsor, and Fort Collins over 50,000 homeowners.
- 100+ staff with four offices and six onsite offices including 60+ community managers, 2 lifestyle directors, 15+ client services and accounting staff, 8 dedicated maintenance staff, and compliance inspectors.
- Advance Common Area Construction, Inc. is our sister company that focuses on project management and oversight for major capital improvement projects. Please see <a href="https://www.advancecac.com/">https://www.advancecac.com/</a>.
- Company is not involved in any litigation at this time.
- Conflicts of Interest None.
- Insurance Limits: General Liability \$1,000,000/\$2,000,000; Professional Liability \$1,000,000/\$2,000,000; Crime (Fidelity) \$1,000,000, Workers Compensation \$1,000,000.



Phone: 303-482-2213

clientservices@advancehoa.com

Fax: 303-495-5895



### The Advance Advantage

Leydon Rock Metropolitan District expects its management company to add tangible value to its community. Our service sets us apart from other management companies. We believe it is a privilege to provide you with service that exceeds your expectations.

#### **Our Commitment to Our Communities**

Our mission is to enhance every aspect of community and property values while striving to be a long-term, committed, and respected partner with the communities we manage.

We Move Communities Forward.

#### At Advance HOA Management we believe that differentiated service requires:

#### Customizing our approach to meet your needs

Our expertise in managing Associations and Districts encompasses a wide range of types and sizes, enabling us to understand the objectives of your community and accomplish Board and community goals. We understand that you need a management team you can count on who is able to proactively customize the management plan. Your Board and community members will appreciate our service-oriented, knowledgeable, and personal touch.

#### Delivering a service-oriented technological platform

We provide a technological foundation that fully integrates a management system designed to operate your community efficiently, smoothly, and by the most cost-effective means possible. We believe communication and transparency are integral to a healthy community and the tools we make available to your community will promote this belief. Your community website will provide online access to pertinent community information and financial status and allow for immediate electronic communications. Online payments, a mobile app, and online management of community business are just a few examples of how our system enables differentiated community management.

#### Providing a caring, accessible, and proactive community manager

We carefully hire and train our Management Team to ensure you have a partner equipped with the tools, experience, and drive to effectively manage your community. You can look forward to having a true partner dedicated to the long-term success of your community.

#### Educating our team and yours

Integral to our mission of *Moving Communities Forward* is **education**, and it's engrained into our organizational culture. We provide educational sessions for not only our internal management team, but our Board members as well. Overseeing a community requires a diverse skill set and the more knowledge a Board acquires, in partnership with our management team, the better your community will be.

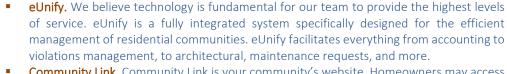


#### How We Serve You

Advance HOA Management's hands-on management style, combined with one of the most highly experienced teams in the business, will provide you with a proactive and professional management team capable of, and committed to, enhancing every aspect of your community and property values. We hold ourselves to the highest ethical standards and obtain the best value for contracted work. Advance HOA Management strives to be a long-term, committed, and respected member of your leadership team and the community.

#### Your customized program of services will include, but not be limited to:

#### Technology Platform





- Community Link. Community Link is your community's website. Homeowners may access account information, make online payments, submit architectural and maintenance requests, view critical information and communications, and much more. Board members have additional access to manage community business, view detailed reports, and approve invoices online. A mobile app is also available to conveniently access information and make payments. Community Link is eUnify's homeowner interface and syncs directly with the management portal.
- Online Invoicing Approval. Invoices, expenses, and disbursements are conveniently processed online, including a superior and secure accounts payable system.

#### Management Services

• Financial Management. Strong financial management and control is critical to the successful operation of any community. Working closely with the Board, we will ensure that required controls and reporting are in place to monitor the property's fiscal activities.



- Administrative Management. The portfolio manager, with support and input from the client services team, will work closely with the Board to coordinate and manage administrative activities.
- Common Area and Maintenance Management. Advance HOA will partner with you to ensure the physical components of the community are properly inspected and wellmaintained.

#### **Team**

### 6

- Your Manager. The primary contact for the Board and vendors who is responsible for managing all aspects of the community.
- The Client Services Team. Available to support the community.
- The Accounting Team. Together they ensure the accurate and timely processing of financials reports.
- Leadership Team. Advance's executive team makes itself available to you and is responsible for ensuring Board members and management team are aware of National, State, Local laws, and the requirements of your documents.

#### Education



• Seminars. We share our experience, knowledge and resources with our community Boards through monthly seminars and other educational platforms.



#### Services Detail

Advance HOA Management will provide your community a full-service management solution tailored specifically to your community. Our managers and systems allow the board to oversee the strategic direction of the community. We strive to be a long-term, committed, and respected member of your team and community.

Your customized management services plan will include the following:

#### Managing Partner

- Your assigned community manager and supporting team, will implement the decisions and policies established by the Board of Directors to administer the rights, powers, and duties of the District as outlined in the governing documents and within the scope of the management agreement.
- Provide for employees, managers, supervisors, or other personnel to perform the duties imposed upon Manager, within the scope of the management agreement.



#### Fiscal Management

Note: Fiscal services for Metropolitan Districts will be conducted as directed by the District Board and in coordination with the District Accountant.

- Maintain accounting records in accordance with GAAP on an accrual or modified accrual basis
- Provide 24-hour online access by Board of disbursements and bank account register
- Collect fees with same day deposit of funds upon receipt
- Process delinquency notices and actions per District policies
- Deposit funds into eligible PDPA depository
- Receipt, review, and processing of invoices for timely payments to vendors
- Prepare detailed monthly financial reports and deliver electronically, including:
  - Balance Sheet
  - Income Summary with Budget Variance
  - Aging and Prepaid Reports
  - Detailed General Ledger
  - Cash Disbursements
  - Detailed Payables Aging
  - Deposit Record
  - Bank Reconciliation
  - Bank statements with check images
  - Invoice images per period reported
  - Additional reports available upon request
- Provide Board access to view up-to-the-minute delinquency reports from any web browser
- Prepare annual operating budget for approval by the Board of Directors
- File annual reports with the state, if requested
- Coordinate / bid tax filings, audits, reviews, or compilations, if requested



#### Administrative Management

From facilitating meetings, managing compliance and architectural review, to providing and maintaining your community website and records electronically, we provide end-to-end administrative services for your District.

- Attendance at regular and special District Board meetings.
- Prepare monthly management reports for District Board Meetings, and other administrative support as needed.
- Provide, maintain, and update website for all members and other pertinent parties including disclosures, books, records, and all reports required of the Declaration.
- Track enforcement activity online with via compliance mobile application that integrates real time photos and electronic filing and history.
- Coordinate architectural requests and approvals online including convenient online access for committee members to review and discuss requests.
- Manage facility reservations.
- Coordinate with Title Companies for re-sales and provide new member orientation package.
- Handle routine correspondence on behalf of the District and Board of Directors Distribute community newsletters.
- Liaise with District's attorney and city/state/county authorities.
- Conduct records maintenance per District's policy.
- Other administrative duties, as assigned.

#### Physical Management

We ensure your property is well-maintained and a place your community is proud to call home.

- Conduct regular property inspections for compliance and examination of buildings and facilities.
- Develop actions plans for the ongoing maintenance and repairs for presentation to Board of Directions for approval.
- Provide oversight for all maintenance contacts, to include landscaping, snow removal, drainage facilities, and all other service contracts pertinent to the effective management of the District.
- Maintain record of all common area elements and fixed assets of the District.
- Maintain record of all repairs and replacements of District fixed assets.
- Arrange for performance of reserve study for all fixed assets.
- Develop RFPs and obtain competitive bids for services.
- Provide for 24/7 emergency services.





#### **Technology Platform**

Our premier integrated system, eUnify, is designed specifically for residential communities and manages all business and functions related to the District

 eUnify Accounting links vendors, owners, lockbox processing, and financial processing. It is specifically designed for the efficient management of homeowner and community data. Not only does it integrate with all selected management function, but it integrates directly with an Integrator Bank, allowing for daily balancing and posting.



- Our eUnify system facilitates community management with broadcast messaging, maintenance request processing, violation management, and architectural review processing. Board packets and management reports are processed online, and all historical information and homeowner communication is available at your fingertips. You save resources, paper, time, and money.
- Community Link is our expertly designed interface for homeowners and Board Members. Through your District website, homeowners may access account information, make online payments, submit architectural and maintenance requests, view critical information and communications, and much more. Board members have additional access to manage community business, view detailed reports, and approve invoices, follow discussions, and communicate with other board members.
- A Mobile Phone App is available with Community Link for homeowners to conveniently access account balance, the community calendar, announcements or make online payments.
- Invoices are conveniently posted in a secured area of the website for online approval by board members prior to processing. Approved expenses are disbursed daily. In addition, discretionary and emergency disbursements, not exceeding pre-set limits, will be made during the normal course of operations.

#### Homeowner Support

At Advance HOA Management, we ensure that your homeowners stay connected, have their questions answered efficiently and accurately, and feel confident in their community and its leadership.

- Utilize premier integrated system, eUnify, which designed specifically for community management and manages all business and functions related to the community.
- Provide and maintain your community website and community mobile app, allowing easy access to community documents, account details, and portal for submitting owner requests.
- Provide platform for online credit card and e-check payment services for a convenient way to pay assessments.
- Resolve member questions, complaints, and recommendations and assist in obtaining District-related services.
- Prepare Orientation/Welcome Packets for all new residents.
- Conduct consistent review and enhancement of all rules and regulations, services, programs, facilities, and operations.
- Deliver timely and consistent communications using most cost-effective means, such as electronic broadcast messaging and text messaging.



#### **Additional Services**

Access and Training on Management System. Board and / or assigned committee members will be provided access to Management System for distribution of communications, compliance enforcement and architectural oversight as relevant. Advance HOA Management will provide training.

**Board Education Seminars / Workshops.** Our Board Members will be invited to monthly seminars hosted by Advance HOA Management. We believe manager and Board education is fundamental to *moving communities forward*.

Advance Common Area Construction. Professionally and effectively assist communities in overseeing capital improvement projects to ensure projects are completed on time and on budget and with vendor accountability, quality control, and enhanced communication with membership.





#### **Our Team**

#### Leadership Team

- Judy Smeltzer, Chief Executive Officer, has a diverse business background, and 20 years overseeing community management, to include a 9-year assignment as Chief Operating Officer of a community management company based in Arizona with offices in New Mexico and Denver. While with this company, Judy directed more than 200 communities including large master-planned and age-restricted communities in diverse markets consisting of 50,000 homeowners. In 2011, Judy returned to her native Denver and founded Advance HOA Management which now proudly oversees over 390 communities throughout the Denver metropolitan area. She provides guidance, support, education, and leadership to Board members and employees.
- Sky Smeltzer, President, co-founded Advance HOA Management and has been integral to the growth and success of the organization. He provides expert leadership and guidance to our Boards, managers, and staff regarding community management and common elements.
- Rachel Hillis, Head of Operations, has a strong strategic and operations background and supports the day-to-day operations of Advance HOA as well as the strategic vision of its future. She began her career in management consulting at Bain & Company before she joined a Fortune 500 global consumer products company where she ran corporate and go-to-market strategies for various lines of business. She has an MBA from Harvard Business School.
- Sarah Esther, Head of Accounting Operations, has been with Advance HOA Management for over eight years. Her experience ranges from community management, company operations, and accounting and her leadership created the foundation for how Advance HOA operates. She leads accounts receivable, accounts payable, and financial reports generation. She is a critical partner with Boards to ensure community accounting and operations are set-up for success.
- Carol Rayle, Vice President of Accounting, has been in management for over 20 years with a focus exclusively on community accounting. Carol is a true industry expert and will also be an integral partner with your Board as we set-up and enhance your community's financials.
- Jackie Casas, Head of Management Services and Training, is a key member of the Advance HOA leadership team. She develops and leads our manager training program while providing support to our Boards. She raises the bar for how community management excellence is defined every day.
- Jonny Esther, Director of Project Management, runs our sister company, Advance Common Area Construction. He has over 18 years of construction management experience and oversees capital improvement and insurance claim projects.

#### Management Team

- Directors of Management Services are our most experienced managers, and they provide additional support, training, and guidance to our managers with the focus on ensuring our promises to our communities are being delivered. We acknowledge that no matter how long you've been in the business, it takes a village to make informed decisions across the breadth of challenges communities face and our directors are critical to providing increased expertise to our managers.
- Team Leaders are experienced managers who provide additional support and leadership to our managers, ensuring company procedures are being properly communicated while creating a team focus with their assigned managers.
- Community Manager is the primary contact for the Board, on-site staff, and vendors. The community manager will be responsible for managing all aspects of the District including property inspections, coordination of property maintenance, repairs, communications, financial reviews, etc. In general, the community manager will provide the necessary information and guidance to enable the Board to make informed decisions about all matters affecting the community.



- Accounting members work together to produce monthly financials, conduct bank reconciliation, process accounts payables, and focus on collections as part of the accounts receivable function. The goal of the accounting team is to produce accurate and timely financials that allow you to make informed decisions for your community, with transparency as the focal point.
- Client Services has one mandate customer service. They respond to homeowner calls and mails within 24 hours, period. Helpful, informative, and responsive communication is critical for happy homeowners, Boards, and communities.
- Site inspectors conduct inspections of compliance and common area for the community. The inspector
  partners with the Manager to ensure all physical elements are presentable and each homeowner's
  property is compliant.
- Lifestyle Directors are assigned to communities with active memberships. They work directly with the onsite management team to creating memorable experiences for their memberships.

#### Training and Accountability

Training and Accountability are key to our mission. We carefully hire and train our Management Team to ensure you have a partner equipped with the tools, experience, and drive to effectively manage your community. We want you to have a true partner dedicated to the long-term success of your community. Integral to our mission of Moving Communities Forward is education, and it's engrained into our organizational culture. Below is a snapshot of our educational initiatives:

- Advance HOA holds monthly, focused manager training sessions on pertinent topics
- Advance HOA holds continuing software training
- Advance HOA provides for online training in several topics, to include business writing, Excel, Word, etc.
- Advance HOA provides weekly Best Practices in Moving Communities Forward that provides timely information, best procedures, and best practices in HOA management.

We make it a continuing effort to focus in on quality of services via a variety of touch points, to include, but not limited to,

- Consistent check-ins as part of Quality Control Program with Boards by President or CEO of Advance HOA to ensure manager performance and overall company performance is being held to high standard.
- Routine checks as part of Quality Control Program of community websites/documents to ensure all documents are being posted in a timely manner and that consistent communications are being conducted. The communications are actually read to check on content of communication and to identify any community issues.
- Attendance at board meetings by executive team.
- Buddy System in place that assigns each manager a buddy who is able to cover each other's properties. Managers hold each other accountable!
- Client Services staff copy Advance HOA President or CEO in any reported service issues.
- Comprehensive performance management system in place with Insperity PEO that allows for documentation of all performance issues positive and negative.
- Open door policy with all Boards and Membership.



### We look forward to partnering with you in Moving Your Community Forward!







### **Management Service Fees**

Advance HOA Management, Inc. is prepared to offer a level of service that meets the needs of <u>Leyden Rock Metropolitan District</u>, both today and in the future for a monthly fee as outlined below. Advance HOA Management, Inc. will perform all management responsibilities outlined in this proposal package in a professional, faithful, and diligent manner as is to be more fully defined within the final contract documents.

**Start-up Fee:** \$500.00

Management Fee: \$4,000.00 per month

**Staffing:** Base salary plus 28% (includes taxes, insurance, benefits, etc.)

#### Projected Management Fee

	Annual Base		
Staffing	Salary*	Annual With 28%	Monthly
Manager (FT)	\$70,000-\$90,000	\$89,600-\$115,200	\$7,466-\$9,600
Ops Coordinator (FT)	\$50,000-\$65,000	\$64,000-\$83,200	\$5,333-\$6,933
Lifestyle (PT)	\$32/hr - \$37/hr	\$42,598-\$49,254	\$3,549-\$4,104
	TOTAL STAFFING	\$196,199-247,654	\$16,350-\$20,638
	Management Fee	\$48,000	\$4,000
TO	OTAL MANAGEMENT	\$244,198-295,654	\$20,350-24,638

<sup>\*</sup>Base Salary based on staffing candidate. Amounts may increase depending on the candidate.



#### Administrative Fee Schedule:

Postage	At cost
Photocopies	\$0.20
Envelopes	Reg Letter \$.15; 6x9 \$.25; 9x12 \$.30
Coupon books (if applicable)	\$6 per book, including postage and envelopes
Statements	Paper Statement \$1.25; eStatement \$0.75
Utility Billback Billing	\$2.50 per unit, if applicable
Returned Check Fee	\$20 per occurrence (paid by District, applied to owner account)
Collection Notices	\$20 ea
Transfer Account to Attorney	\$50 (paid by District, applied to owner account)
Audit Facilitation	\$150 as applicable
Special Projects, as approved by Board	Pre-approved by Board and based on scope of project
Resale Administration	\$300 (Paid by buyer or seller. Not a District charge.
Excess Meeting Length	\$35 per hour over 2 hours. Meetings to be held M-TH.
Additional Board/Committee Meeting	\$150 per additional meeting (over one per month)
Manager Attendance	
Document Scanning / Record Storage	No charge up to 10 boxes; \$20 per each additional 10 boxes
Debit Card Reconciliation	\$20.00 per month per debit card, if applicable
Website and Maintenance	No charge for Advance HOA site.
	District public site is direct expense of District
Computer, software, licensing	No charge.
IT Support	Billed back as needed.
Lockbox / Bank Fees	No charge
After Hours Emergencies	No charge
Staff Recruitment	Direct cost (job ads, screening)
Video Conference Webinar	\$15.00 for up to 100 participants; \$20 for up to 500 participants
Additional trip charges / Inspections	\$35 each if over four per month by compliance inspector
Additional Staff, if requested	\$85 / hour Senior Management, \$65 / hour Manager \$45 / hour Administrative

This quote is valid for six months after receipt. Should questions arise regarding pricing please do not hesitate to contact your management representative at any time by calling 303-482-2213 ext. 210.

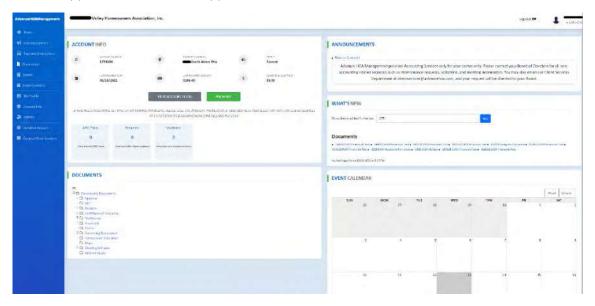




### **System Sample Screens**

#### Community Link

Our system allows your Homeowners to securely access your Community Website, providing a comprehensive view and easy access to their account and community information. Homeowners can make online payments, view community documents and, stay informed with the online calendar and community message boards. Your Community Website is completely customizable to suit your community's needs. The documents section serves as your District's online filing cabinet and allows easy access to all governing documents, approved minutes, and approved financials, and much more.



#### Homeowner Account Information

On your Community Website homepage, homeowners will view a comprehensive snapshot of their account including the account statement, open ARC requests, violations, and work orders.

Full Account Ledgers with detailed transactions are also available for the homeowners.



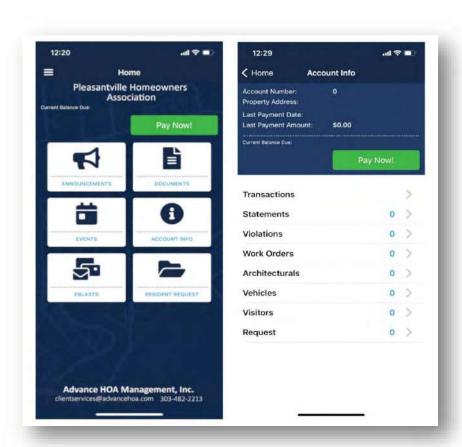
				0	0	
Statements			Shear a	nd add ARC plans	View and add resident, requests	Vie
Tran Type	Description	Tran Amount	1			
Payment	lockbax 561884585	(\$1.00)	(\$1.00)	8877702		
Payment	lackbox 561951650	(\$1.00)	(\$2,00)	8615826		
Member Assessments	Member Assessment 2021	\$198.00	\$196,00			
Payment	lockbox 561502485	[\$196.00]	\$0.00	8613593		
Payment	fechbox 832401170	(\$1.00)	(\$1.00)	8449982		
Payment	lockbox 839878155	(\$1.00)	(\$2.00)	8394606		
Payment	lorkbox 831558345	(\$206.00)	(\$208.00)	8261132		
Member Assessments	Member Assessment 2022	\$208.00	\$0.00			
	Tran Type Peyment #ayment Member Assessments Payment Payment Payment Payment Payment	Tran Type	Tran Type	Tran Type	View and and AnC plans   View and and AnC plans	View and aid Art. (den)   View and aid resident requests



#### Mobile Application by Community Link

With the Community Link Mobile Application, Homeowners can get on-the-go access to make online payments, view documents, calendars, announcements, violations, work orders, design review requests, and all things related to your community.

Board Members have additional Board access in the App, to include invoice approval. The App is available for download in the Google Play or Apple App stores.



#### Board Portal in Community Link

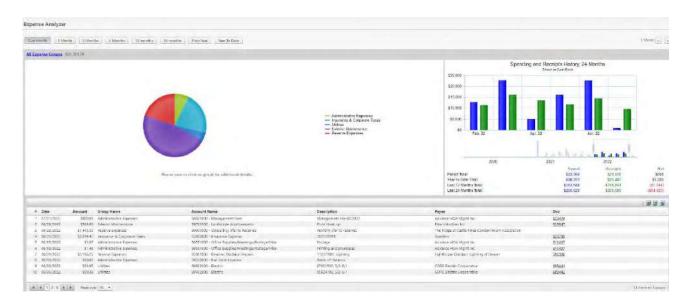
As a Board Member, you have exclusive access through the Board Portal to efficiently track decisions, view financials, view management reports, and conduct other community business. The Board Portal is designed to supply valuable information and transparency so Board Members can be confident in their roles as decision-makers for the community. Boards may also send broadcast messages to their membership. The Board Portal Overview provides a snapshot of the financial health of your District.



Features on the Board Portal include:

- o Account Search: review account transactions and info for each owner
- o Member Export: export a list of all owners and contact information
- Board Discussions: collaborate with board members
- o Community Map: utilize the interactive map showing vios, work orders, ARCs
- o Board RFP: consolidate RFP information in one location
- o Expense Analyzer: use the interactive graphs for analyzing expenses
- o Board Actions: record actions between meetings
- o Invoice Approval: review and approve invoices for payments to vendors
- o Board Documents: review documents for Board access only
- o Board Reporting: run several available reports for real time data

The Expense Analyzer allows you dive deep into community expenses by General Ledger code with specific time frames, GL group types, and more. Great tool during budget season!





#### Online Invoicing Approval

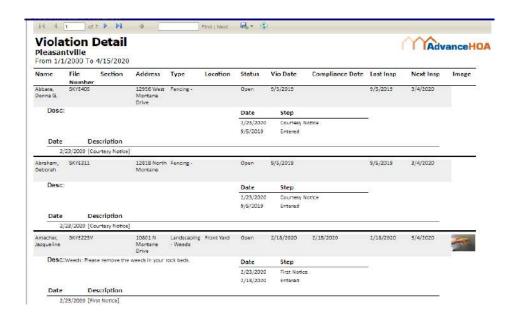
Our online invoice approval allows you to easily view current invoices and see all prior and paid invoices by month or vendor. When reviewing an invoice for approval, you will view an image of the invoice, the account code, and the bank account set to pay the invoice.

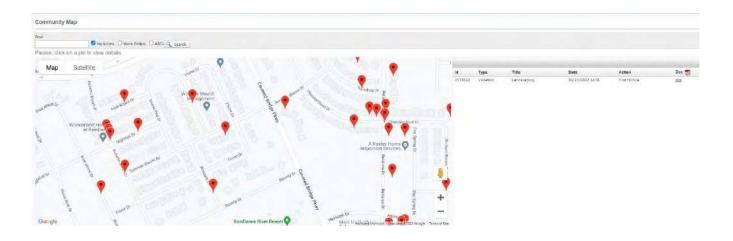




#### Violations Management

Viewing the status of violations is made easy with the Violations Details feature. Violation notices include photos and provide for a chronological history for notifications and follow up. The Board has access to all violation notices and compliances. The interactive Community Map allows break down of the specific details on locations of units with open violations.







Maintenance Requests

property.

# Maintenance requests can be submitted and maintained with our online feature. Homeowners can see their requests and Board members and management can view and manage the status at any time for every

WorkOrder Detail AdvanceHOA Pleasantville From 1/1/2000 To 4/15/2020 Name AccountId Address ID Type/SubType Vendor ETC Approved Create Date Close Date Image Status 1517545 2/3/2020 Casas, Jackie 12754 150408 Landscape Open -1.00 SKYE136 Sandstone Entered Drive Desc:Sprinkler leak at the corner of first and main street Mobile Note: Approval Note: Completed Note: Date Description 2/24/2020 Please contact owner before entering their property. ID Type/SubType Vendor Name AccountId Address Status Approved Create Date Close Date Image 12754 1517545 Casas, Jackie 157580 Landscape -Open -1.00 4/3/2020 SKYE136 Sandstone Assigned Desc:Fence behind my home is broken. Mobile Note:

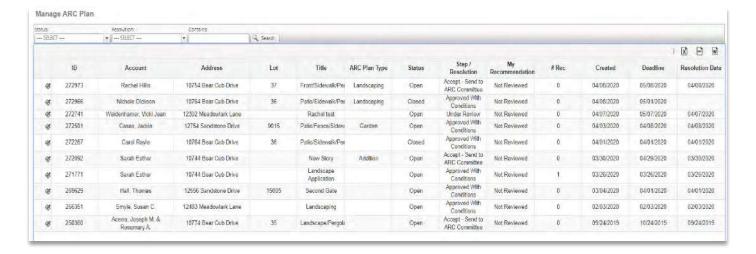
#### **Architectural Requests**

Description

Approval Note: Completed Note:

Date

The status of all architectural requests is available to the Architectural Committee and Board in the Manage ARC Plan feature. Committee members can review, provide comment, and approve requests online. Homeowners submit their requests and associated documents online through their Community Link account or by submitting to the manager or committee.





### **Community Onboarding Overview**

Advance HOA Management follows a well-defined and efficient process to onboard your community. Below is a typical timeline and milestones as we onboard a new partner.

As soon as agreement executed, and prior management notified by Board	Reach out to prior management for key information:  EIN  Owner List and Assessments  Governing Documents  Financials, budgets, vendor contracts, invoices, minutes and agendas  Determine fund transfer process  and several other items
As documents are received from prior management	Set up account  Open bank accounts Input owner list and assessments in our system Website set-up, etc.
3 weeks before Day 1	Send Welcome Letter to membership (after board review) including announcement of change, payment instructions, and contact info sheets
2-3 weeks before Day 1	Identify and introduce assigned manager to Board
1 week before day 1	Notify vendors of change in management and request invoices
Day 1 of taking on manag	gement
Week 1	<ul> <li>Manager begins working with board on final transition details</li> <li>Confirming key HOA information and emergency sheet</li> <li>Set up invoice approvers</li> <li>Other open transition questions</li> </ul>
Week 1	Request final information from prior management      Final owner account history detail     Final month financials, detailed GL and outstanding payables     Confirm final fund transfer process     Arrange box and final data transfer
Week 2	Reminder email sent to membership on new management and updated payment instructions
Week 7	Complete first month financials (the first month will take a week longer vs. normal as we reconcile and review in detail)
Week 7	Statement mailed to owners with outstanding balance to confirm notice of
1.55	change in management and new payment instructions

# **Balance Sheet**SAMPLE HOA



As Of 6/30/2020

Name	Operating	Reserve	Other	Total
Asset				
Assets				
10000001 - CIT Operating	14,384.66	0.00	0.00	14,384.66
10000002 - CIT Reserve	0.00	59,589.54	0.00	59,589.54
10050002 - CIT- ICS Money Market	0.00	325,000.00	0.00	325,000.00
Reserve				
11111000 - Accounts Receivable	6,492.31	0.00	0.00	6,492.31
Total: Assets	20,876.97	384,589.54	0.00	405,466.51
Total: Asset	20,876.97	384,589.54	0.00	405,466.51
Liability				
Liabilities				
21000000 - Great CO Payback	636.75	0.00	0.00	636.75
21200000 - Accounts Payable	7,667.44	0.00	0.00	7,667.44
21210000 - Prepaid Assessments	16,182.32	0.00	0.00	16,182.32
Total: Liabilities	24,486.51	0.00	0.00	24,486.51
Total: Liability	24,486.51	0.00	0.00	24,486.51
Equity				
Equity				
30390000 - Retained Fund Balance	609.94	0.00	0.00	609.94
Operations				
30391000 - Retained Fund Balance	0.00	400,281.75	0.00	400,281.75
Reserve				
Total: Equity	609.94	400,281.75	0.00	400,891.69
Total: Equity	609.94	400,281.75	0.00	400,891.69
Net Income	(4,219.48)	(15,692.21)	0.00	(19,911.69)
Total Liabilities and Equity	20,876.97	384,589.54	0.00	405,466.51

## **Income Statement - Operating SAMPLE HOA**



From 06/01/2020 - 06/30/2020

	С	urrent Period			Year-to-date		Annu
	Actual	Budget	Variance	Actual	Budget	Variance	Budg
evenue							
Revenue							
40400000 - Member Assessments	30,500.00	30,000.00	500.00	180,500.00	180,000.00	500.00	360,000.0
42100000 - Collection/ NSF Income	0.00	0.00	0.00	20.00	0.00	20.00	
43411000 - Interest Income	1.08	0.00	1.08	5.59	0.00	5.59	
43422000 - Lien Income	0.00	0.00	0.00	35.00	0.00	35.00	
43431000 - Late Fees & Interest Assessed	714.33	0.00	714.33	922.13	0.00	922.13	
450000 - Other Income & Fines	(130.00)	0.00	(130.00)	10.00	0.00	10.00	
Total: Revenue	31,085.41	30,000.00	1,085.41	181,492.72	180,000.00	1,492.72	360,000.
otal: Revenue	31,085.41	30,000.00	1,085.41	181,492.72	180,000.00	1,492.72	360,000
xpense	31,003.41	30,000.00	1,005.41	101,432.72	100,000.00	1,432.72	300,000
Insurance & Corporate Taxes							
50502500 - Insurance	4,131.50	4,825.00	(693.50)	30,423.17	28,393.62	2,029.55	57,343
<del>-</del>	4,131.50	4,825.00	(693.50)	30,423.17	28,393.62	2,029.55	<b>57,343</b> .
Total: Insurance & Corporate Taxes	4,131.30	4,825.00	(033.30)	30,423.17	20,333.02	2,029.33	37,343
Administrative Expenses	2 260 00	0.00	2 200 00	2.500.00	200.00	2 260 00	2 200
500900 - Audit Tax/Prep	2,268.00	0.00	2,268.00	2,568.00	300.00	2,268.00	2,300
50500000 - Attorney Fees: Collection	0.00	41.67	(41.67)	0.00	249.98	(249.98)	500
50500500 - Attorney Fees: HOA	0.00	200.00	(200.00)	147.50	1,200.00	(1,052.50)	2,400
50503000 - Management Fees	2,059.00	2,059.00	0.00	12,354.00	12,354.00	0.00	24,708
50506000 - Meetings	0.00	0.00	0.00	150.00	0.00	150.00	300
50512000 - Postage & Mail	13.99	25.00	(11.01)	135.19	250.00	(114.81)	500
50513000 - Printing & Reproduction	11.54	75.00	(63.46)	795.05	750.00	45.05	1,500
50531000 - Collections Expense	125.00	50.00	75.00	578.75	300.00	278.75	600
50532000 - Lien Filing Expense	0.00	0.00	0.00	0.00	135.00	(135.00)	270
50545000 - Sec of State Real Estate Comm	0.00	0.00	0.00	120.00	120.00	0.00	120
Fees 50546000 - Social/ Community Events	0.00	0.00	0.00	0.00	250.00	(250.00)	750
588000 - Miscellaneous G & A	0.00	0.00	0.00	12.55	0.00	12.55	
Total: Administrative Expenses	4,477.53	2,450.67	2,026.86	16,861.04	15,908.98	952.06	33,948
Repairs & Maintenance	,	_,	_,,				,- :-
65650000 - Maintenance - Building Repairs	90.00	416.67	(326.67)	225.00	2,499.98	(2,274.98)	5,000
65651500 - Maintenance - Annual Fire	0.00	0.00	0.00	1,176.00	1,250.00	(74.00)	4,275
Inspection 65652000 - Maintenance- Fire Suppression	4,647.89	400.00	4,247.89	3,935.39	2,400.00	1,535.39	4,800
65653500 - Maintenance - Gutters	0.00	0.00	0.00	0.00	0.00	0.00	2,000
65655000 - Maintenance - Lighting	90.00	100.00	(10.00)	1,551.71	600.00	951.71	1,200
65655800 - Maintenance - Plumbing	225.00	62.50	162.50	441.00	375.00	66.00	2,400
65658000 - Maintenance - Pest Control	0.00	0.00	0.00	0.00	500.00	(500.00)	500
65660000 - Maintenance - Alarm Repairs	0.00	125.00	(125.00)	0.00	750.00	(750.00)	1,500
65661000 - Alarm Monitoring	0.00	0.00	0.00	1,602.72	1,700.00	(97.28)	3,400
Total: Repairs & Maintenance	5,052.89	1,104.17	3,948.72	8,931.82	10,074.98	(1,143.16)	25,075
Utilities	3,032.03	1,104.17	3,340.72	0,331.02	10,074.50	(1,143.10)	23,073
70701000 - Utilities - Water	5,345.44	5,100.00	245.44	22,834.72	23,300.00	(465.28)	48,000
70701500 - Utilities - Sewer	0.00	0.00	0.00	7,376.07		251.07	14,250
					7,125.00 9,000.00		
70702000 - Utilities - Trash	1,009.59	1,500.00	(490.41)	8,662.98	· ·	(337.02)	18,000
70702500 - Utilities - Recyclable Offset/Contamination 70704000 - Utilities - Electricity	135.46 404.85	0.00 625.00	135.46 (220.15)	1,701.43 3,066.17	0.00 3,750.00	1,701.43 (683.83)	7,500
Total: Utilities	6,895.34	7,225.00	(329.66)	43,641.37	43,175.00	466.37	87,750
	0,033.34	7,223.00	(323.00)	43,041.37	43,173.00	400.37	87,750
Transfer to Reserves	6 274 22	6 274 20	2.22	20 227 20	20.227.22	2.22	70 45 1
90900000 - Operating: Transfer to Reserve	6,371.20	6,371.20	0.00	38,227.20	38,227.20	0.00	76,454
Total: Transfer to Reserves	6,371.20	6,371.20	0.00	38,227.20	38,227.20	0.00	76,454
Landscaping/ Grounds	_						
606000 - Landscaping - Trees	553.80	0.00	553.80	8,061.20	7,000.00	1,061.20	14,000
60604000 - Landscaping - Contract	2,411.00	2,411.00	0.00	13,815.00	13,815.00	0.00	28,281

## **Income Statement - Operating SAMPLE HOA**



From 06/01/2020 - 06/30/2020

	(	Current Period			Year-to-date		Annual		
	Actual	Budget	Variance	Actual	Budget	Variance	Budget		
60605000 - Landscaping - Repairs/Improvements 60605300 - Landscaping - Snow Removal	504.00	2,000.00	(1,496.00)	4,166.32 18.950.90	6,000.00 13,000.00	(1,833.68) 5.950.90	10,000.00 22,500.00		
60605500 - Landscaping - Sprinkler/ Irrigation Repair	1,458.60	750.00	708.60	2,310.18	1,750.00	560.18	4,000.00		
60607000 - Landscaping - Pet Clean Up	108.00	54.00	54.00	324.00	324.00	0.00	648.00		
Total: Landscaping/ Grounds	5,035.40	5,215.00	(179.60)	47,627.60	41,889.00	5,738.60	79,429.00		
Total: Expense	31,963.86	27,191.04	4,772.82	185,712.20	177,668.78	8,043.42	360,000.00		
Net Income	(878.45)	2,808.96	(3,687.41)	(4,219.48)	2,331.22	(6,550.70)	0.00		

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## **Income Statement - Reserve** SAMPLE HOA



From 06/01/2020 - 06/30/2020

	Cu	ırrent Period			Year-to-date		Annual
	Actual	Budget	Variance	Actual	Budget	Variance	Budget
Revenue							
Revenue							
44460001 - Reserve Interest Income	31.67	0.00	31.67	564.69	0.00	564.69	
45455500 - Reserve: Transfer from Operating	6,371.20	6,371.20	0.00	38,227.20	38,227.20	0.00	76,454.38
Total: Revenue	6,402.87	6,371.20	31.67	38,791.89	38,227.20	564.69	76,454.38
Total: Revenue	6,402.87	6,371.20	31.67	38,791.89	38,227.20	564.69	76,454.38
Expense							
Reserve Expense							
91910000 - Reserve: Building	0.00	0.00	0.00	4,625.00	0.00	4,625.00	
91913000 - Reserve: Concrete	0.00	0.00	0.00	4,370.00	0.00	4,370.00	
91916000 - Reserve: Lighting	0.00	0.00	0.00	4,769.10	0.00	4,769.10	
91918000 - Reserve: Painting	40,720.00	0.00	40,720.00	40,720.00	0.00	40,720.00	
Total: Reserve Expense	40,720.00	0.00	40,720.00	54,484.10	0.00	54,484.10	0.00
Total: Expense	40,720.00	0.00	40,720.00	54,484.10	0.00	54,484.10	0.00
Net Income	(34,317.13)	6,371.20	(40,688.33)	(15,692.21)	38,227.20	(53,919.41)	76,454.38

## **Income Statement Summary - Operating SAMPLE HOA**



	Jan 2020	Feb 2020	Mar 2020	Apr 2020	May 2020	Jun 2020	Jul 2020	Aug 2020	Sep 2020	Oct 2020	Nov 2020	Dec 2020	Total
Revenue											,	1	
Revenue													
40400000 - Member Assessments	30,000.00	30,000.00	30,000.00	30,000.00	30,000.00	30,500.00	0.00	0.00	0.00	0.00	0.00	0.00	180,500.00
42100000 - Collection/ NSF Income	0.00	0.00	0.00	0.00	20.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	20.00
43411000 - Interest Income	0.60	0.96	0.95	1.09	0.91	1.08	0.00	0.00	0.00	0.00	0.00	0.00	5.59
43422000 - Lien Income	35.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	35.00
43431000 - Late Fees & Interest Assessed	(172.39)	(9.10)	96.13	96.67	196.49	714.33	0.00	0.00	0.00	0.00	0.00	0.00	922.13
450000 - Other Income & Fines	0.00	0.00	170.00	(30.00)	0.00	(130.00)	0.00	0.00	0.00	0.00	0.00	0.00	10.00
Total: Revenue	29,863.21	29,991.86	30,267.08	30,067.76	30,217.40	31,085.41	0.00	0.00	0.00	0.00	0.00	0.00	181,492.72
Total: Revenue	29,863.21	29,991.86	30,267.08	30,067.76	30,217.40	31,085.41	0.00	0.00	0.00	0.00	0.00	0.00	181,492.72
Expense													
Insurance & Corporate Taxes													
50502500 - Insurance	4,546.82	0.00	(2,771.00)	16,403.85	8,112.00	4,131.50	0.00	0.00	0.00	0.00	0.00	0.00	30,423.17
Total: Insurance & Corporate Taxes	4,546.82	0.00	(2,771.00)	16,403.85	8,112.00	4,131.50	0.00	0.00	0.00	0.00	0.00	0.00	30,423.17
Administrative Expenses													
500900 - Audit Tax/Prep	0.00	0.00	0.00	300.00	0.00	2,268.00	0.00	0.00	0.00	0.00	0.00	0.00	2,568.00
50500500 - Attorney Fees: HOA	147.50	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	147.50
50503000 - Management Fees	2,059.00	2,059.00	2,059.00	2,059.00	2,059.00	2,059.00	0.00	0.00	0.00	0.00	0.00	0.00	12,354.00
50506000 - Meetings	150.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	150.00
50512000 - Postage & Mail	23.46	37.39	15.87	29.74	14.74	13.99	0.00	0.00	0.00	0.00	0.00	0.00	135.19
50513000 - Printing & Reproduction	538.62	170.07	17.10	51.16	6.56	11.54	0.00	0.00	0.00	0.00	0.00	0.00	795.05
50531000 - Collections Expense	127.50	91.25	103.75	56.25	75.00	125.00	0.00	0.00	0.00	0.00	0.00	0.00	578.75
50545000 - Sec of State Real Estate Comm Fees	0.00	120.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	120.00
588000 - Miscellaneous G & A	0.00	0.00	12.55	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	12.55
Total: Administrative Expenses	3,046.08	2,477.71	2,208.27	2,496.15	2,155.30	4,477.53	0.00	0.00	0.00	0.00	0.00	0.00	16,861.04
Repairs & Maintenance													
65650000 - Maintenance - Building Repairs 65651500 - Maintenance - Annual	90.00	45.00 588.00	0.00	0.00	0.00 588.00	90.00	0.00	0.00	0.00	0.00	0.00	0.00	225.00 1,176.00
Fire Inspection	0.00	388.00	0.00	0.00	388.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,170.00
65652000 - Maintenance- Fire Suppression	0.00	0.00	0.00	0.00	(712.50)	4,647.89	0.00	0.00	0.00	0.00	0.00	0.00	3,935.39
65655000 - Maintenance -	488.96	291.73	0.00	1,356.36	(675.34)	90.00	0.00	0.00	0.00	0.00	0.00	0.00	1,551.71
Lighting 65655800 - Maintenance - Plumbing	0.00	0.00	0.00	0.00	216.00	225.00	0.00	0.00	0.00	0.00	0.00	0.00	441.00
65661000 - Alarm Monitoring	0.00	801.36	0.00	0.00	801.36	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,602.72
Total: Repairs & Maintenance	578.96	1,726.09	0.00	1,356.36	217.52	5,052.89	0.00	0.00	0.00	0.00	0.00	0.00	8,931.82
Utilities													
70701000 - Utilities - Water	3,449.60	3,199.06	3,089.21	3,502.66	4,248.75	5,345.44	0.00	0.00	0.00	0.00	0.00	0.00	22,834.72

### **Income Statement Summary - Operating**



	Jan 2020	Feb 2020	Mar 2020	Apr 2020	May 2020	Jun 2020	Jul 2020	Aug 2020	Sep 2020	Oct 2020	Nov 2020	Dec 2020	Total
70701500 - Utilities - Sewer	0.00	2,258.69	2,558.69	2,558.69	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	7,376.07
70702000 - Utilities - Trash	1,899.73	1,009.59	1,877.45	1,433.31	1,433.31	1,009.59	0.00	0.00	0.00	0.00	0.00	0.00	8,662.98
70702500 - Utilities - Recyclable Offset/Contamination	540.40	143.22	329.91	374.75	177.69	135.46	0.00	0.00	0.00	0.00	0.00	0.00	1,701.43
70704000 - Utilities - Electricity	612.97	560.93	568.47	489.53	429.42	404.85	0.00	0.00	0.00	0.00	0.00	0.00	3,066.17
Total: Utilities	6,502.70	7,171.49	8,423.73	8,358.94	6,289.17	6,895.34	0.00	0.00	0.00	0.00	0.00	0.00	43,641.37
Transfer to Reserves													
90900000 - Operating: Transfer to Reserve	6,371.20	6,371.20	6,371.20	6,371.20	6,371.20	6,371.20	0.00	0.00	0.00	0.00	0.00	0.00	38,227.20
Total: Transfer to Reserves	6,371.20	6,371.20	6,371.20	6,371.20	6,371.20	6,371.20	0.00	0.00	0.00	0.00	0.00	0.00	38,227.20
Landscaping/ Grounds													
606000 - Landscaping - Trees	0.00	0.00	0.00	4,000.00	3,507.40	553.80	0.00	0.00	0.00	0.00	0.00	0.00	8,061.20
60604000 - Landscaping - Contract	2,194.00	2,194.00	2,194.00	2,411.00	2,411.00	2,411.00	0.00	0.00	0.00	0.00	0.00	0.00	13,815.00
60605000 - Landscaping - Repairs/Improvements	0.00	2,235.55	0.00	0.00	1,426.77	504.00	0.00	0.00	0.00	0.00	0.00	0.00	4,166.32
60605300 - Landscaping - Snow Removal	157.50	14,312.15	450.00	3,941.25	90.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	18,950.90
60605500 - Landscaping - Sprinkler/ Irrigation Repair	0.00	0.00	0.00	0.00	851.58	1,458.60	0.00	0.00	0.00	0.00	0.00	0.00	2,310.18
60607000 - Landscaping - Pet Clean Up	54.00	54.00	54.00	54.00	0.00	108.00	0.00	0.00	0.00	0.00	0.00	0.00	324.00
Total: Landscaping/ Grounds	2,405.50	18,795.70	2,698.00	10,406.25	8,286.75	5,035.40	0.00	0.00	0.00	0.00	0.00	0.00	47,627.60
Fotal: Expense	23,451.26	36,542.19	16,930.20	45,392.75	31,431.94	31,963.86	0.00	0.00	0.00	0.00	0.00	0.00	185,712.20
Net Income	6,411.95	(6,550.33)	13,336.88	(15,324.99)	(1,214.54)	(878.45)	0.00	0.00	0.00	0.00	0.00	0.00	(4,219.48)

## **Income Statement Summary - Reserve SAMPLE HOA**



	Jan 2020	Feb 2020	Mar 2020	Apr 2020	May 2020	Jun 2020	Jul 2020	Aug 2020	Sep 2020	Oct 2020	Nov 2020	Dec 2020	Total
Revenue													
Revenue													
44460001 - Reserve Interest Income	174.48	159.57	109.51	41.59	47.87	31.67	0.00	0.00	0.00	0.00	0.00	0.00	564.69
45455500 - Reserve: Transfer from Operating	6,371.20	6,371.20	6,371.20	6,371.20	6,371.20	6,371.20	0.00	0.00	0.00	0.00	0.00	0.00	38,227.20
Total: Revenue	6,545.68	6,530.77	6,480.71	6,412.79	6,419.07	6,402.87	0.00	0.00	0.00	0.00	0.00	0.00	38,791.89
Total: Revenue	6,545.68	6,530.77	6,480.71	6,412.79	6,419.07	6,402.87	0.00	0.00	0.00	0.00	0.00	0.00	38,791.89
Expense													
Reserve Expense													
91910000 - Reserve: Building	0.00	4,625.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,625.00
91913000 - Reserve: Concrete	0.00	0.00	0.00	4,370.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,370.00
91916000 - Reserve: Lighting	0.00	0.00	1,720.90	0.00	3,048.20	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,769.10
91918000 - Reserve: Painting	0.00	0.00	0.00	40,720.00	(40,720.00)	40,720.00	0.00	0.00	0.00	0.00	0.00	0.00	40,720.00
Total: Reserve Expense	0.00	4,625.00	1,720.90	45,090.00	(37,671.80)	40,720.00	0.00	0.00	0.00	0.00	0.00	0.00	54,484.10
Total: Expense	0.00	4,625.00	1,720.90	45,090.00	(37,671.80)	40,720.00	0.00	0.00	0.00	0.00	0.00	0.00	54,484.10
Net Income —	6,545.68	1,905.77	4,759.81	(38,677.21)	44,090.87	(34,317.13)	0.00	0.00	0.00	0.00	0.00	0.00	(15,692.21)

# **Budget Summary Operating SAMPLE HOA**



	Jan 2020	Feb 2020	Mar 2020	Apr 2020	May 2020	Jun 2020	Jul 2020	Aug 2020	Sep 2020	Oct 2020	Nov 2020	Dec 2020	Total
Revenue													
Revenue													
40400000 - Member Assessments	30,000.00	30,000.00	30,000.00	30,000.00	30,000.00	30,000.00	30,000.00	30,000.00	30,000.00	30,000.00	30,000.00	30,000.00	360,000.00
Total: Revenue	30,000.00	30,000.00	30,000.00	30,000.00	30,000.00	30,000.00	30,000.00	30,000.00	30,000.00	30,000.00	30,000.00	30,000.00	360,000.00
Total: Revenue	30,000.00	30,000.00	30,000.00	30,000.00	30,000.00	30,000.00	30,000.00	30,000.00	30,000.00	30,000.00	30,000.00	30,000.00	360,000.00
Expense													
Insurance & Corporate Taxes													
50502500 - Insurance	4,546.81	4,546.81	4,825.00	4,825.00	4,825.00	4,825.00	4,825.00	4,825.00	4,825.00	4,825.00	4,825.00	4,825.00	57,343.62
Total: Insurance & Corporate Taxes	4,546.81	4,546.81	4,825.00	4,825.00	4,825.00	4,825.00	4,825.00	4,825.00	4,825.00	4,825.00	4,825.00	4,825.00	57,343.62
Administrative Expenses													
500900 - Audit Tax/Prep	0.00	250.00	50.00	0.00	0.00	0.00	0.00	2,000.00	0.00	0.00	0.00	0.00	2,300.00
50500000 - Attorney Fees: Collection	41.63	41.67	41.67	41.67	41.67	41.67	41.67	41.67	41.67	41.67	41.67	41.67	500.00
50500500 - Attorney Fees: HOA	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	2,400.00
50503000 - Management Fees	2,059.00	2,059.00	2,059.00	2,059.00	2,059.00	2,059.00	2,059.00	2,059.00	2,059.00	2,059.00	2,059.00	2,059.00	24,708.00
50506000 - Meetings	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	300.00	0.00	300.00
50512000 - Postage & Mail	125.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00	125.00	25.00	500.00
50513000 - Printing & Reproduction	375.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	375.00	75.00	1,500.00
50531000 - Collections Expense	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	600.00
50532000 - Lien Filing Expense	135.00	0.00	0.00	0.00	0.00	0.00	135.00	0.00	0.00	0.00	0.00	0.00	270.00
50545000 - Sec of State Real Estate Comm	0.00	120.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	120.00
Fees 50546000 - Social/ Community Events	0.00	0.00	0.00	0.00	250.00	0.00	0.00	250.00	0.00	0.00	0.00	250.00	750.00
Total: Administrative Expenses	2,985.63	2,820.67	2,500.67	2,450.67	2,700.67	2,450.67	2,585.67	4,700.67	2,450.67	2,450.67	3,150.67	2,700.67	33,948.00
Repairs & Maintenance													
65650000 - Maintenance - Building Repairs	416.63	416.67	416.67	416.67	416.67	416.67	416.67	416.67	416.67	416.67	416.67	416.67	5,000.00
65651500 - Maintenance - Annual Fire	0.00	625.00	0.00	0.00	625.00	0.00	0.00	2,400.00	0.00	0.00	625.00	0.00	4,275.00
Inspection	400.00	400.00	400.00	400.00	400.00	400.00	400.00	400.00	400.00	400.00	400.00	400.00	4 000 00
65652000 - Maintenance- Fire Suppression	400.00	400.00	400.00	400.00	400.00	400.00	400.00	400.00	400.00	400.00	400.00	400.00	4,800.00
65653500 - Maintenance - Gutters	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,000.00	2,000.00
65655000 - Maintenance - Lighting	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	1,200.00
65655800 - Maintenance - Plumbing	62.50	62.50	62.50	62.50	62.50	62.50	62.50	62.50	1,712.50	62.50	62.50	62.50	2,400.00
65658000 - Maintenance - Pest Control	0.00	0.00	0.00	0.00	500.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	500.00
65660000 - Maintenance - Alarm Repairs	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	1,500.00
65661000 - Alarm Monitoring	0.00	850.00	0.00	0.00	850.00	0.00	0.00	850.00	0.00	0.00	850.00	0.00	3,400.00
Total: Repairs & Maintenance	1,104.13	2,579.17	1,104.17	1,104.17	3,079.17	1,104.17	1,104.17	4,354.17	2,754.17	1,104.17	2,579.17	3,104.17	25,075.00
Utilities													
70701000 - Utilities - Water	3,550.00	3,250.00	3,250.00	3,150.00	5,000.00	5,100.00	5,650.00	5,650.00	4,100.00	3,100.00	3,100.00	3,100.00	48,000.00
70701500 - Utilities - Sewer	0.00	2,375.00	2,375.00	2,375.00	0.00	0.00	0.00	2,375.00	2,375.00	2,375.00	0.00	0.00	14,250.00
70702000 - Utilities - Trash	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	18,000.00
70704000 - Utilities - Electricity	625.00	625.00	625.00	625.00	625.00	625.00	625.00	625.00	625.00	625.00	625.00	625.00	7,500.00

# **Budget Summary Operating SAMPLE HOA**



	Jan 2020	Feb 2020	Mar 2020	Apr 2020	May 2020	Jun 2020	Jul 2020	Aug 2020	Sep 2020	Oct 2020	Nov 2020	Dec 2020	Total
Total: Utilities	5,675.00	7,750.00	7,750.00	7,650.00	7,125.00	7,225.00	7,775.00	10,150.00	8,600.00	7,600.00	5,225.00	5,225.00	87,750.00
Transfer to Reserves													
90900000 - Operating: Transfer to Reserve	6,371.20	6,371.20	6,371.20	6,371.20	6,371.20	6,371.20	6,371.20	6,371.20	6,371.20	6,371.20	6,371.20	6,371.18	76,454.38
Total: Transfer to Reserves	6,371.20	6,371.20	6,371.20	6,371.20	6,371.20	6,371.20	6,371.20	6,371.20	6,371.20	6,371.20	6,371.20	6,371.18	76,454.38
Landscaping/ Grounds													
606000 - Landscaping - Trees	0.00	0.00	0.00	0.00	7,000.00	0.00	0.00	0.00	7,000.00	0.00	0.00	0.00	14,000.00
60604000 - Landscaping - Contract	2,194.00	2,194.00	2,194.00	2,411.00	2,411.00	2,411.00	2,411.00	2,411.00	2,411.00	2,411.00	2,411.00	2,411.00	28,281.00
60605000 - Landscaping - Repairs/Improvements	0.00	0.00	0.00	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	0.00	0.00	0.00	0.00	10,000.00
60605300 - Landscaping - Snow Removal	4,000.00	3,500.00	3,500.00	2,000.00	0.00	0.00	0.00	0.00	0.00	2,000.00	3,500.00	4,000.00	22,500.00
60605500 - Landscaping - Sprinkler/ Irrigation Repair	0.00	0.00	0.00	0.00	1,000.00	750.00	750.00	750.00	750.00	0.00	0.00	0.00	4,000.00
60607000 - Landscaping - Pet Clean Up	54.00	54.00	54.00	54.00	54.00	54.00	54.00	54.00	54.00	54.00	54.00	54.00	648.00
Total: Landscaping/ Grounds	6,248.00	5,748.00	5,748.00	6,465.00	12,465.00	5,215.00	5,215.00	5,215.00	10,215.00	4,465.00	5,965.00	6,465.00	79,429.00
Total: Expense	26,930.77	29,815.85	28,299.04	28,866.04	36,566.04	27,191.04	27,876.04	35,616.04	35,216.04	26,816.04	28,116.04	28,691.02	360,000.00
Net Income -	3,069.23	184.15	1,700.96	1,133.96	(6,566.04)	2,808.96	2,123.96	(5,616.04)	(5,216.04)	3,183.96	1,883.96	1,308.98	0.00

## **Budget Summary Reserves SAMPLE HOA**



	Jan 2020	Feb 2020	Mar 2020	Apr 2020	May 2020	Jun 2020	Jul 2020	Aug 2020	Sep 2020	Oct 2020	Nov 2020	Dec 2020	Total
Revenue													
Revenue													
45455500 - Reserve: Transfer from	6,371.20	6,371.20	6,371.20	6,371.20	6,371.20	6,371.20	6,371.20	6,371.20	6,371.20	6,371.20	6,371.20	6,371.18	76,454.38
Operating													
Total: Revenue	6,371.20	6,371.20	6,371.20	6,371.20	6,371.20	6,371.20	6,371.20	6,371.20	6,371.20	6,371.20	6,371.20	6,371.18	76,454.38
Total: Revenue	6,371.20	6,371.20	6,371.20	6,371.20	6,371.20	6,371.20	6,371.20	6,371.20	6,371.20	6,371.20	6,371.20	6,371.18	76,454.38
Net Income	6,371.20	6,371.20	6,371.20	6,371.20	6,371.20	6,371.20	6,371.20	6,371.20	6,371.20	6,371.20	6,371.20	6,371.18	76,454.38

## **Homeowner Aging Report Excluding Prepaid SAMPLE HOA**



As of 6/30/2020

Account Name	AccountId	File Number	Address	Last Payment	0-30	31-60	61-90	91-120	120+	Open Balance
Open Balance										
	1632925	MFRC289QD	289 Quebec Street #D	De	linquency Status:	1st Notice				284.38
Member Assessments			#0		250.00	0.00	0.00	0.00	0.00	250.00
Delinquent Interest					4.38	0.00	0.00	0.00	0.00	4.38
Delinquent Fee					30.00	0.00	0.00	0.00	0.00	30.00
AccountTotal:					284.38	0.00	0.00	0.00	0.00	284.38
	1632933	MFRC290PD	290 Poplar Street #D	4/30/2020 230.00 De	linquency Status:	1st Notice				462.21
Member Assessments					250.00	174.78	0.00	0.00	0.00	424.78
Delinquent Fee					30.00	0.00	0.00	0.00	0.00	30.00
Delinquent Interest					7.43	0.00	0.00	0.00	0.00	7.43
AccountTotal:					287.43	174.78	0.00	0.00	0.00	462.21
	1781771		200 Poplar Street #C	De	linquency Status:	Current				750.00
Member Assessments					750.00	0.00	0.00	0.00	0.00	750.00
AccountTotal:					750.00	0.00	0.00	0.00	0.00	750.00
	1632823	MFRC120PF	120 Poplar Street #F	De	linquency Status:					284.38
Delinquent Interest					4.38	0.00	0.00	0.00	0.00	4.38
Member Assessments					250.00	0.00	0.00	0.00	0.00	250.00
Delinquent Fee					30.00	0.00	0.00	0.00	0.00	30.00
AccountTotal:					284.38	0.00	0.00	0.00	0.00	284.38
	1632828	MFRC159QC	159 Quebec Street #C	De	linquency Status:	1st Notice				284.38
Delinquent Fee			#C		30.00	0.00	0.00	0.00	0.00	30.00
Member Assessments					250.00	0.00	0.00	0.00	0.00	250.00
Delinquent Interest					4.38	0.00	0.00	0.00	0.00	4.38
AccountTotal:					284.38	0.00	0.00	0.00	0.00	284.38
	1632834	MFRC160PA	160 Poplar Street #A	6/16/2020 230.00 De	linquency Status:	1st Notice				119.97
Delinguent Fee					30.00	0.00	0.00	0.00	0.00	30.00

## **Homeowner Aging Report Excluding Prepaid SAMPLE HOA**



As of 6/30/2020

Account Name	AccountId	File Number	Address	Last Payment -	0-30	31-60	61-90	91-120	120+	Open Balance
Member Assessments					88.42	0.00	0.00	0.00	0.00	88.42
Delinquent Interest					1.55	0.00	0.00	0.00	0.00	1.55
AccountTotal:					119.97	0.00	0.00	0.00	0.00	119.97
A I . I	1632851	MFRC180PJ	180 Poplar Street #J	5/3/2020	250.00 Delinquency State	us: 1st Notice				314.90
Applebaum Delinquent Interest					4.90	0.00	0.00	0.00	0.00	4.90
Member Assessments					250.00	30.00	0.00	0.00	0.00	280.00
Delinquent Fee					30.00	0.00	0.00	0.00	0.00	30.00
AccountTotal:					284.90	30.00	0.00	0.00	0.00	314.90
	1632858	MFRC199QA	199 Quebec Street #A	6/3/2020	130.00 Delinquency State	us: 1st Notice				616.88
Delinquent Fee			πA		30.00	0.00	0.00	0.00	0.00	30.00
Repairs Reimburseme	nt				0.00	712.50	0.00	0.00	0.00	712.50
Member Assessments					250.00	0.00	0.00	0.00	0.00	250.00
Delinquent Interest					4.38	0.00	0.00	0.00	0.00	4.38
AccountTotal:					284.38	712.50	0.00	0.00	0.00	996.88
Leonard R. Dford	1632875	MFRC200PB	200 Poplar Street #B	•	Delinquency State	us: 1st Notice				284.38
Delinquent Interest					4.38	0.00	0.00	0.00	0.00	4.38
Delinquent Fee					30.00	0.00	0.00	0.00	0.00	30.00
Member Assessments					250.00	0.00	0.00	0.00	0.00	250.00
AccountTotal:					284.38	0.00	0.00	0.00	0.00	284.38
	1632889	MFRC200PP	200 Poplar Street #P		Delinquency State					284.38
Member Assessments					250.00	0.00	0.00	0.00	0.00	250.00
Delinquent Interest					4.38	0.00	0.00	0.00	0.00	4.38
Delinquent Fee					30.00	0.00	0.00	0.00	0.00	30.00
AccountTotal:					284.38	0.00	0.00	0.00	0.00	284.38
	1632842	MFRC180PA	180 Poplar Street #A		Delinquency State	us: 1st Notice				284.38
Delinquent Fee					30.00	0.00	0.00	0.00	0.00	30.00
Delinquent Interest					4.38	0.00	0.00	0.00	0.00	4.38

## **Homeowner Aging Report Excluding Prepaid SAMPLE HOA**



As of 6/30/2020

Account Total:   199 Quebec Street #   199	Account Name	AccountId	File Number	Address	Last Payment	- 0-30	31-60	61-90	91-120	120+	Open Balance
Delinquent Interest	Member Assessments					250.00	0.00	0.00	0.00	0.00	250.00
Delinquent Interest	AccountTotal:					284.38	0.00	0.00	0.00	0.00	284.38
Member Assessments		1632869	MFRC199QL	199 Quebec Stree	t #L	Delinquency State	us: 1st Notice				284.38
Delinquent Fee   30.00   0.0	Delinquent Interest					4.38	0.00	0.00	0.00	0.00	4.38
AccountTotal:   284.38   0.00   0.0	Member Assessments					250.00	0.00	0.00	0.00	0.00	250.00
1632874   MFRC200PA   200 Poplar Street #IA 6/16/2020   230.00 Delinquency Status: 1st Notice   133	Delinquent Fee					30.00	0.00	0.00	0.00	0.00	30.00
Delinquent Interest   1.44   0.00	AccountTotal:					284.38	0.00	0.00	0.00	0.00	284.38
Delinquent Fee   30.00   0.0		1632874	MFRC200PA	200 Poplar Street	#A 6/16/2020	230.00 Delinquency State	us: 1st Notice				113.90
Member Assessments	Delinquent Interest					1.44	0.00	0.00	0.00	0.00	1.44
AccountTotal: 113.90 0.00 0.00 0.00 0.00 0.00 1.00 1.00 1	Delinquent Fee					30.00	0.00	0.00	0.00	0.00	30.00
Delinquent Interest   A.38   0.00	Member Assessments					82.46	0.00	0.00	0.00	0.00	82.46
Delinquent Interest	AccountTotal:					113.90	0.00	0.00	0.00	0.00	113.90
Delinquent Fee 30.00 0.00 0.00 0.00 0.00 0.00 0.00 30.00 Member Assessments 250.00 0.00 0.00 0.00 0.00 0.00 0.00 250.00 0.00		1632878	MFRC200PE	200 Poplar Street	#E	Delinquency State	us: 1st Notice				284.38
Member Assessments         250.00         0.00         0.00         0.00         0.00         0.00         250.00           AccountTotal:         284.38         0.00         0.00         0.00         0.00         0.00         284.           Member Assessments         250.00         0.00         0.00         0.00         0.00         0.00         0.00         0.00         0.00         250.00           Delinquent Fee         30.00         0.00         0.00         0.00         0.00         0.00         0.00         0.00         0.00         0.00         30.00         0.00         0.00         0.00         0.00         0.00         250.00         0.00	Delinquent Interest					4.38	0.00	0.00	0.00	0.00	4.38
AccountTotal:         284.38         0.00         0.00         0.00         0.00         0.00         284.48           I632893         MFRC209QD         209 Quebec Street #D         Delinquency Status: 1st Notice         284.28         <	Delinquent Fee					30.00	0.00	0.00	0.00	0.00	30.00
Member Assessments   250.00   0.00	Member Assessments					250.00	0.00	0.00	0.00	0.00	250.00
#D           Member Assessments         250.00         0.00         0.00         0.00         0.00         0.00         250.00           Delinquent Fee         30.00         0.00         0.00         0.00         0.00         0.00         0.00         0.00         0.00         0.00         0.00         0.00         0.00         0.00         0.00         284.           AccountTotal:         284.38         0.00         0.00         0.00         0.00         0.00         0.00         0.00         284.           Delinquent Fee         30.00         Delinquent Status: 1st Notice         152.	AccountTotal:					284.38	0.00	0.00	0.00	0.00	284.38
Member Assessments         250.00         0.00         0.00         0.00         0.00         0.00         250.00           Delinquent Fee         30.00         0.00         0.00         0.00         0.00         0.00         0.00         0.00         0.00         0.00         0.00         0.00         0.00         0.00         284           AccountTotal:         284.38         0.00         0.00         0.00         0.00         0.00         0.00         284           Delinquent Fee         30.00         Delinquent Status: 1st Notice         152         152         152         152         153         153         154 </td <td></td> <td>1632893</td> <td>MFRC209QD</td> <td></td> <td>t</td> <td>Delinquency State</td> <td>us: 1st Notice</td> <td></td> <td></td> <td></td> <td>284.38</td>		1632893	MFRC209QD		t	Delinquency State	us: 1st Notice				284.38
Delinquent Interest         4.38         0.00         0.00         0.00         0.00         0.00         4.28           AccountTotal:         284.38         0.00         0.00         0.00         0.00         0.00         0.00         0.00         284           1632894         MFRC209QE         209 Quebec Street #E         5/3/2020         230.00 Delinquency Status: 1st Notice         152           Delinquent Fee         30.00         0.00         0.00         0.00         0.00         0.00         30.00	Member Assessments			#0		250.00	0.00	0.00	0.00	0.00	250.00
AccountTotal: 284.38 0.00 0.00 0.00 0.00 284.  1632894 MFRC209QE 209 Quebec Street 5/3/2020 230.00 Delinquency Status: 1st Notice 152  #E  Delinquent Fee 30.00 0.00 0.00 0.00 0.00 0.00 30.	Delinquent Fee					30.00	0.00	0.00	0.00	0.00	30.00
1632894         MFRC209QE         209 Quebec Street         5/3/2020         230.00         Delinquency Status: 1st Notice         152           Delinquent Fee         30.00         0.00         0.00         0.00         0.00         0.00         30.00	Delinquent Interest					4.38	0.00	0.00	0.00	0.00	4.38
#E Delinquent Fee 30.00 0.00 0.00 0.00 0.00 30.	AccountTotal:					284.38	0.00	0.00	0.00	0.00	284.38
Delinquent Fee 30.00 0.00 0.00 0.00 0.00 30.		1632894	MFRC209QE		t 5/3/2020	230.00 Delinquency State	us: 1st Notice				152.10
Member Assessments 120.00 0.00 0.00 0.00 0.00 120.	Delinquent Fee			πL		30.00	0.00	0.00	0.00	0.00	30.00
	Member Assessments					120.00	0.00	0.00	0.00	0.00	120.00

# **Homeowner Aging Report Excluding Prepaid SAMPLE HOA**



		File Number	Address	Last Payment	0-30	31-60	61-90	91-120	120+	Open Balance
Delinquent Interest					2.10	0.00	0.00	0.00	0.00	2.10
AccountTotal:					152.10	0.00	0.00	0.00	0.00	152.10
	1632926	MFRC289QE	289 Quebec Street #E	5/3/2020	250.00 Delinquency Statu	us: 1st Notice				335.25
Delinquent Interest					5.25	0.00	0.00	0.00	0.00	5.25
Delinquent Fee					30.00	0.00	0.00	0.00	0.00	30.00
Member Assessments	5				250.00	50.00	0.00	0.00	0.00	300.00
AccountTotal:					285.25	50.00	0.00	0.00	0.00	335.25
Paul David	1632932	MFRC290PC	290 Poplar Street #	С	Delinquency Statu	us: 1st Notice				284.38
Delinquent Fee					30.00	0.00	0.00	0.00	0.00	30.00
Delinquent Interest					4.38	0.00	0.00	0.00	0.00	4.38
Member Assessments	5				250.00	0.00	0.00	0.00	0.00	250.00
AccountTotal:					284.38	0.00	0.00	0.00	0.00	284.38
	1632821	MFRC120PD	120 Poplar Street #	D 6/30/2020	250.00 Delinquency Statu	us: 1st Notice				34.38
Member Assessments	5				34.38	0.00	0.00	0.00	0.00	34.38
AccountTotal:					34.38	0.00	0.00	0.00	0.00	34.38
	1632855	MFRC180PN	180 Poplar Street #	N 6/30/2020	250.00 Delinquency Statu	us: 1st Notice				24.02
Member Assessments	5				24.02	0.00	0.00	0.00	0.00	24.02
AccountTotal:					24.02	0.00	0.00	0.00	0.00	24.02
	1632866	MFRC199QI	199 Quebec Street	#1 5/2/2020	250.00 Delinquency Statu	us: 1st Notice				294.55
Delinquent Fee					30.00	0.00	0.00	0.00	0.00	30.00
Delinquent Interest					4.55	0.00	0.00	0.00	0.00	4.55
Member Assessment	s				250.00	10.00	0.00	0.00	0.00	260.00
AccountTotal:					284.55	10.00	0.00	0.00	0.00	294.55
	1632915	MFRC239QB	239 Quebec Street	4/30/2020	250.00 Delinquency Statu	us: 1st Notice				50.35
Delinquent Fee			#U		30.00	0.00	0.00	0.00	0.00	30.00
Member Assessments	6				20.00	0.00	0.00	0.00	0.00	20.00

# **Homeowner Aging Report Excluding Prepaid SAMPLE HOA**



Account Name	AccountId	File Number	Address	Last Payment	0-30	31-60	61-90	91-120	120+	Open Balance
Delinquent Interest					0.35	0.00	0.00	0.00	0.00	0.35
AccountTotal:					50.35	0.00	0.00	0.00	0.00	50.35
Type Total:				22	5,515.03	977.28	0.00	0.00	0.00	6,492.31
Association Total:				22	5,515.03	977.28	0.00	0.00	0.00	6,492.31
Grand Total:				22	5,515.03	977.28	0.00	0.00	0.00	6,492.31

Trans Type	Balance	0-30	31-60	61-90	91-120	120+
Delinquent Fee	570.00	570.00	0.00	0.00	0.00	0.00
Delinquent Interest	75.75	75.75	0.00	0.00	0.00	0.00
Member Assessments	5,134.06	4,869.28	264.78	0.00	0.00	0.00
Repairs Reimbursement	712.50	0.00	712.50	0.00	0.00	0.00
Total:	6,492.31	5,515.03	977.28	0.00	0.00	0.00
Delinquency Status	Balance	0-30	31-60	61-90	91-120	120+
1st Notice	5,742.31	4,765.03	977.28	0.00	0.00	0.00
Current	750.00	750.00	0.00	0.00	0.00	0.00
Total:	6,492.31	5,515.03	977.28	0.00	0.00	0.00

# **Homeowner Prepaid Report SAMPLE HOA**



Id/FileNo	Account Name	Address	Last Pay	ment	0-30	31-60	61-90	91-120	120+	Open Balance
PrePaid										
1632827		159 Quebec Street #B	6/10/2020	250.00	(250.00)	0.00	0.00	0.00	0.00	(250.00)
1632830 MFRC159QE		159 Quebec Street #E	6/29/2020	750.00	(750.00)	0.00	0.00	0.00	0.00	(750.00)
1632831 MFRC159QF		159 Quebec Street #F	6/16/2020	250.00	(254.03)	(4.03)	0.00	0.00	0.00	(258.06)
1632833 MFRC159QH		159 Quebec Street #H	6/9/2020	250.00	(250.00)	0.00	0.00	0.00	0.00	(250.00)
1632839 MFRC160PF		160 Poplar Street #F	6/29/2020	250.00	(460.00)	0.00	0.00	0.00	0.00	(460.00)
1632841		160 Poplar Street	6/19/2020	250.00	(250.00)	0.00	0.00	0.00	0.00	(250.00)
MFRC160PH 1632843		#H 180 Poplar Street	6/1/2020	250.00	(220.00)	0.00	0.00	0.00	0.00	(220.00)
MFRC180PB 1632844		#B 180 Poplar Street	6/1/2020	250.00	(230.00)	0.00	0.00	0.00	0.00	(230.00)
MFRC180PC 1632853 MFRC180PL		#C 180 Poplar Street #L	6/30/2020	250.00	(250.00)	0.00	0.00	0.00	0.00	(250.00)
1632857 MFRC180PP		180 Poplar Street	6/23/2020	250.00	(250.00)	0.00	0.00	0.00	0.00	(250.00)
1632858 MFRC199QA		199 Quebec Street #A	6/3/2020	130.00	(380.00)	0.00	0.00	0.00	0.00	(380.00)
1632859 MFRC199QB		199 Quebec Street #B	6/26/2020	250.00	(250.00)	0.00	0.00	0.00	0.00	(250.00)
1632860 MFRC199QC		199 Quebec Street #C	6/30/2020	250.00	(250.00)	0.00	0.00	0.00	0.00	(250.00)
1632861 MFRC199QD		199 Quebec Street #D	6/25/2020	250.00	(250.00)	0.00	0.00	0.00	0.00	(250.00)
1632864 MFRC199QG		199 Quebec Street #G	5/29/2020	250.00	0.00	(250.00)	(14.38)	0.00	0.00	(264.38)
1632865 MFRC199QH		199 Quebec Street #H	6/30/2020	250.00	(250.00)	0.00	0.00	0.00	0.00	(250.00)
1632871 MFRC199QN		199 Quebec Street #N	6/25/2020	250.00	(250.00)	(230.00)	0.00	0.00	0.00	(480.00)

# **Homeowner Prepaid Report SAMPLE HOA**



Id/FileNo	Account Name	Address	Last Pa	yment	0-30	31-60	61-90	91-120	120+	Open Balance
1632873 MFRC199QP		199 Quebec Street #P	5/21/2020	274.20	0.00	(1,500.00)	0.00	0.00	0.00	(1,500.00)
1632876 MFRC200PC		200 Poplar Street #C	6/18/2020	250.00	(250.00)	0.00	0.00	0.00	0.00	(250.00)
1632880 MFRC200PG		200 Poplar Street #G	6/1/2020	250.00	(15.00)	0.00	0.00	0.00	0.00	(15.00
1632881 MFRC200PH		200 Poplar Street #H	6/22/2020	250.00	(90.00)	0.00	0.00	0.00	0.00	(90.00
1632885 MFRC200PL		200 Poplar Street #L	6/23/2020	250.00	(250.00)	0.00	0.00	0.00	0.00	(250.00
1632886 MFRC200PM		200 Poplar Street #M	3/9/2020	2,000.00	0.00	0.00	0.00	(908.86)	0.00	(908.86
1632890 MFRC209QA		209 Quebec Street #A	6/29/2020	140.00	(140.00)	0.00	0.00	0.00	(110.00)	(250.00)
1632891 MFRC209QB		209 Quebec Street #B	6/29/2020	250.00	(480.00)	0.00	0.00	0.00	0.00	(480.00)
1632897 MFRC209QH		209 Quebec Street #H	6/1/2020	250.00	(230.00)	0.00	0.00	0.00	0.00	(230.00)
1632901 MFRC209QL		209 Quebec Street #L	6/4/2020	250.00	(230.00)	0.00	0.00	0.00	0.00	(230.00)
1632904 MFRC209QO		209 Quebec Street #O	2/7/2020	2,750.00	0.00	0.00	0.00	0.00	(1,730.00)	(1,730.00)
1632906 MFRC230PA		230 Poplar Street #A	6/8/2020	230.00	(230.00)	(230.00)	(230.00)	(230.00)	(1,286.02)	(2,206.02)
1632910 MFRC230PE		230 Poplar Street #E	6/30/2020	250.00	(250.00)	0.00	0.00	0.00	0.00	(250.00)
1632914 MFRC239QA		239 Quebec Street #A	6/2/2020	250.00	(250.00)	(250.00)	0.00	0.00	0.00	(500.00)
1632916 MFRC239QC		239 Quebec Street #C	6/4/2020	250.00	(250.00)	0.00	0.00	0.00	0.00	(250.00)
1632919 MFRC239QF		239 Quebec Street #F	6/12/2020	250.00	(250.00)	0.00	0.00	0.00	0.00	(250.00)
1632923 MFRC289QB		289 Quebec Street #B	6/29/2020	250.00	(250.00)	0.00	0.00	0.00	0.00	(250.00)
1632930 MFRC290PA		290 Poplar Street #A	6/29/2020	250.00	(250.00)	0.00	0.00	0.00	0.00	(250.00)
1632931 MFRC290PB		290 Poplar Street #B	6/26/2020	250.00	(250.00)	(250.00)	0.00	0.00	0.00	(500.00)

### **Homeowner Prepaid Report**

#### **SAMPLE HOA**



Id/FileNo	Account Name	Address	Last Pay	ment	0-30	31-60	61-90	91-120	120+	Open Balance
1632934 MFRC290PE		290 Poplar Street #E	6/29/2020	250.00	(250.00)	0.00	0.00	0.00	0.00	(250.00)
1632937 MFRC290PH		290 Poplar Street #H	6/26/2020	250.00	(250.00)	0.00	0.00	0.00	0.00	(250.00)
Total:					(8,959.03)	(2,714.03)	(244.38)	(1,138.86)	(3,126.02)	(16,182.32)
Association Tot	al:			38	(8,959.03)	(2,714.03)	(244.38)	(1,138.86)	(3,126.02)	(16,182.32)
Grand Total:				38	(8,959.03)	(2,714.03)	(244.38)	(1,138.86)	(3,126.02)	(16,182.32)

### **Deposit Report**

#### SAMPLE HOA



Account Id Name	Batchid	Check Date	Check Number	Amount
Post Date 6/1/2020, Batch DP181444, Memo Lockbox 561776140				CIT- xxxx1348
1632902 NAMES REMOVED	CR180540	6/1/2020	Lockbox Payment 8481575	250.00
	CR180540	6/1/2020	Lockbox Payment 8600225	250.00
	CR180540	6/1/2020	Lockbox Payment 8601332	250.00
	CR180540	6/1/2020	Lockbox Payment 8602638	250.00
	CR180540	6/1/2020	Lockbox Payment 1414	250.00
	CR180540	6/1/2020	Lockbox Payment 8602415	250.00
	CR180540	6/1/2020	Lockbox Payment 8600904	250.00
	CR180540	6/1/2020	Lockbox Payment 8600186	250.00
	CR180540	6/1/2020	Lockbox Payment 8602570	250.00
	CR180540	6/1/2020	Lockbox Payment 8601646	250.00
	CR180540	6/1/2020	Lockbox Payment 8601036	250.00
	CR180540	6/1/2020	Lockbox Payment 8493845	250.00
	CR180540	6/1/2020	Lockbox Payment 38226603	250.00
	CR180540	6/1/2020	Lockbox Payment 8601634	250.00
	CR180540	6/1/2020	Lockbox Payment 1640	250.00
	CR180540	6/1/2020	Lockbox Payment 38619766	250.00
	CR180540	6/1/2020	Lockbox Payment 8626370	250.00
	CR180540	6/1/2020	Lockbox Payment 38270814	250.00
	CR180540	6/1/2020	Lockbox Payment 8601817	250.00
	CR180540	6/1/2020	Lockbox Payment 9512484	250.00
	CR180540	6/1/2020	Lockbox Payment 8599874	250.00
	CR180540	6/1/2020	Lockbox Payment 7854	250.00
	CR180540	6/1/2020	Lockbox Payment 8600703	250.00
	CR180540	6/1/2020	Lockbox Payment 9493868	250.00
	CR180540	6/1/2020	Lockbox Payment 8601586	250.00
	CR180540	6/1/2020	Lockbox Payment 8602459	250.00
	CR180540	6/1/2020	Lockbox Payment 2537	250.00

# Deposit Report SAMPLE HOA



	CD190F40	6/1/2020	Lackbay Daymant	250.00
	CR180540	6/1/2020	Lockbox Payment 8599979	250.00
Names Removed from Report	CR180540	6/1/2020	Lockbox Payment 8600113	250.00
	CR180540	6/1/2020	Lockbox Payment 4974444	250.00
	CR180540	6/1/2020	Lockbox Payment 4974443	250.00
	CR180540	6/1/2020	Lockbox Payment 8600497	250.00
	CR180540	6/1/2020	Lockbox Payment 8601089	250.00
		6/1/2020	Lockbox Payment 8600927	250.00
	CR180540	6/1/2020	Lockbox Payment 3505	250.00
	CR180540	6/1/2020	Lockbox Payment 8600344	250.00
	CR180540	6/1/2020	Lockbox Payment 8600302	250.00
	CR180540	6/1/2020	Lockbox Payment 8600303	250.00
	CR180540	6/1/2020	Lockbox Payment 8600305	250.00
Deposit Batch Total:				9,750.00
Post Date 6/2/2020, Batch DP181904, Memo Lockbox 474088780				CIT- xxxx1348
	CR180989	6/2/2020	Lockbox Payment 1994	250.00
	CR180989	6/2/2020	Lockbox Payment 8806601	250.00
	CR180989	6/2/2020	Lockbox Payment 8754074	250.00
	CR180989	6/2/2020	Lockbox Payment 7120	250.00
	CR180989	6/2/2020	Lockbox Payment 8792141	250.00
	CR180989	6/2/2020	Lockbox Payment 936	250.00
	CR180989	6/2/2020	Lockbox Payment 9792230	270.00
Deposit Batch Total:				1,770.00
Post Date 6/3/2020, Batch DP182352, Memo Lockbox 403449719				CIT- xxxx1348
	CR181429	6/3/2020	Lockbox Payment 6432	250.00
	CR181429	6/3/2020	Lockbox Payment 995001	250.00
	CR181429	6/3/2020	Lockbox Payment 6192	250.00
	CR181429	6/3/2020	Lockbox Payment 6145	250.00
Deposit Batch Total:				1,000.00
Post Date 6/3/2020, Batch DP183986, Memo Member Assessment				CIT- xxxx1348
The state of the s	CR182989	6/3/2020		250.00
	CR182989	6/3/2020		250.00
Deposit Batch Total:		-, -,		500.00
Post Date 6/4/2020, Batch DP182697, Memo Lockbox 580027430				CIT- xxxx1348
				C11 /////15
Memo Lockbox 580027430	CR181771	6/4/2020	Lockbox Payment 4486	250.00

# **Deposit Report**Sample HOA

AdvanceHOA

From 6/1/2020 To 6/30/2020				
1632916 David Starr	CR181771	6/4/2020	Lockbox Payment 995002	250.00
Names Removed from Report	CR181771	6/4/2020	Lockbox Payment 1545	250.00
	CR181771	6/4/2020	Lockbox Payment 8093060	250.00
	CR181771	6/4/2020	Lockbox Payment 5016	250.00
Deposit Batch Total: Post Date 6/5/2020, Batch DP182921, Memo Lockbox 561848420				1,250.00 CIT- xxxx1348
	CR182003	6/5/2020	Lockbox Payment 8203258	250.00
	CR182003	6/5/2020	Lockbox Payment 8179387	554.38
	CR182003	6/5/2020	Lockbox Payment 8203536	250.00
Deposit Batch Total: Post Date 6/8/2020, Batch DP183457, Memo Lockbox 412811959				1,054.38 CIT- xxxx1348
	CR182510	6/8/2020	Lockbox Payment 39816344	230.00
	CR182510	6/8/2020	Lockbox Payment 8337548	20.00
	CR182510	6/8/2020	Lockbox Payment 2447	250.00
	CR182510	6/8/2020	Lockbox Payment 172426741	250.00
	CR182510	6/8/2020	Lockbox Payment 8424862	250.00
	CR182510 CR182510	6/8/2020 6/8/2020	Lockbox Payment 741 Lockbox Payment 9391144	250.00 250.00
Deposit Batch Total: Post Date 6/9/2020, Batch DP183793, Memo Lockbox 561977130				1,500.00 CIT- xxxx1348
	CR182818	6/9/2020	Lockbox Payment 8513153	250.00
		6/9/2020	Lockbox Payment 18863918	250.00
	CR182818	6/9/2020	Lockbox Payment 19533707	250.00
	CR182818	6/9/2020	Lockbox Payment 19092934	250.00
Deposit Batch Total: Post Date 6/9/2020, Batch DP183933, Memo Transfer of funds to new bank				1,000.00 CIT- xxxx7185
Deposit Batch Total: Post Date 6/9/2020, Batch DP183934,	MCR10127	6/9/2020	85	243,899.48 <b>243,899.48</b> <b>CIT- xxxx1348</b>
Memo Transfer of funds to new bank				
	MCR10128	6/9/2020	641	7,227.34
Deposit Batch Total: Post Date 6/10/2020, Batch DP184203, Memo Lockbox 561547045				7,227.34 CIT- xxxx1348
1632827 Dorothy & David Westenskow	CR183190	6/10/2020	Lockbox Payment 9609618	250.00
Fri July 10, 2020 04:24:23 PM		Page 3 of 5		User:

# **Deposit Report**SAMPLE HOA



From 6/1/2020 To 6/30/2020				
Names Removed from Report	CR183190	6/10/2020	Lockbox Payment 9609619	250.00
	CR183190	6/10/2020	Lockbox Payment 8622837	250.00
Deposit Batch Total:				750.00
Post Date 6/11/2020, Batch DP184505,				CIT- xxxx1348
Memo Lockbox 561566710				C11 XXXX25-10
Wichio Lockbox 301300710	CR183487	6/11/2020	Lockbox Payment	4.03
	CRIOS 107	0, 11, 2020	8674776	1.03
Deposit Batch Total:				4.03
Post Date 6/12/2020, Batch DP185748,				CIT- xxxx1348
Memo Lockbox 464568299				
Wiemo Lockbox 404300233	CR184656	6/12/2020	Lockbox Payment 6164	250.00
	CR184656	6/12/2020	Lockbox Payment 6032	250.00
Deposit Batch Total:		, ,	,	500.00
Post Date 6/15/2020, Batch DP185006,				CIT- xxxx1348
Memo Member Payment				,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Wellio Welliser rayment	CR183936	6/15/2020	38347149	250.00
Deposit Batch Total:	0.1200000	0, 10, 2020	333 2 .3	250.00
Post Date 6/16/2020, Batch DP185771,				CIT- xxxx1348
Memo Lockbox 503000484				CII XXXXIS-IO
WEITIO LOCKBOX 303000404	CR184679	6/16/2020	Lockbox Payment 5244	250.00
Names Removed from Report	CR184679	6/16/2020	Lockbox Payment	250.00
Names removed from report	5.125.15.5	5, 25, 2525	38506185	
	CR184679	6/16/2020	Lockbox Payment	250.00
			38506186	
	CR184679	6/16/2020	Lockbox Payment 995179	230.00
	CR184679	6/16/2020	Lockbox Payment	230.00
	CR184679	6/16/2020	18168477 Lockbox Payment 1164	250.00
	CR184679	6/16/2020 6/16/2020	Lockbox Payment 5305	250.00
Deposit Batch Total:	CI(101075	0, 10, 2020	Lockbox r dyment 3303	1,710.00
Post Date 6/19/2020, Batch DP187176,				CIT- xxxx1348
Memo Lockbox 471055670				CII- XXXXI340
Wellio Lockbox 4/10556/0	CR186057	6/19/2020	Lockbox Payment 1954	250.00
Deposit Batch Total:	CK180037	0/13/2020	LOCKDOX Payment 1934	<b>250.00</b>
Post Date 6/22/2020, Batch DP187312,				CIT- xxxx1348
Memo Lockbox 503000629				CII- XXXX1340
Wieffio Lockbox 505000629	CR186193	6/22/2020	Lockbox Payment	250.00
	CN180193	0/22/2020	40123240	230.00
	CR186193	6/22/2020	Lockbox Payment 18648636	250.00
Deposit Batch Total:			100 10030	500.00
Post Date 6/23/2020, Batch DP187749,				CIT- xxxx1348
Memo Lockbox 411120449				CII- XXXXI340
	CR186629	6/23/2020	Lockbox Payment 6440	250.00
	CR186629	6/23/2020	Lockbox Payment	250.00
			8604251	
Deposit Batch Total:				500.00
Post Date 6/25/2020, Batch DP188748,				CIT- xxxx1348
Memo Lockbox 562432330				

# **Deposit Report** SAMPLE HOA



From 6/1/2020 10 6/30/2020	CR187592	6/25/2020	Lockbox Payment	250.00
Names Removed from Report			8802356	
	CR187592	6/25/2020	Lockbox Payment 9785188	250.00
Deposit Batch Total:				500.00
Post Date 6/26/2020, Batch DP189086,				CIT- xxxx1348
Memo Lockbox 561557790				
	CR187923	6/26/2020	Lockbox Payment 8874787	250.00
	CR187923	6/26/2020	Lockbox Payment 9875005	250.00
	CR187923	6/26/2020	Lockbox Payment 8874978	250.00
Deposit Batch Total:				750.00
Post Date 6/29/2020, Batch DP189794, Memo Lockbox 561641385				CIT- xxxx1348
	CR188620	6/29/2020	Lockbox Payment 8120027	140.00
	CR188620	6/29/2020	Lockbox Payment 2306	250.00
	CR188620	6/29/2020	Lockbox Payment 562	750.00
	CR188620	6/29/2020	Lockbox Payment 954	250.00
	CR188620	6/29/2020	Lockbox Payment 5017152	250.00
	CR188620	6/29/2020	Lockbox Payment 5017151	250.00
	CR188620	6/29/2020	Lockbox Payment 6033	250.00
Deposit Batch Total:				2,140.00
Post Date 6/30/2020, Batch DP190433, Memo Lockbox 561801250				CIT- xxxx1348
	CR189242	6/30/2020	Lockbox Payment 8250068	250.00
	CR189242	6/30/2020	Lockbox Payment 8210302	250.00
		6/30/2020	Lockbox Payment 8240343	250.00
	CR189242	6/30/2020	Lockbox Payment 674351885	250.00
	CR189242	6/30/2020	Lockbox Payment 8231446	250.00
Deposit Batch Total: AssociationTotal:	CR189242	6/30/2020	Lockbox Payment 3453	250.00 <b>1,500.00</b> <b>278,305.23</b>

### **Payables Detailed Aging Report**

#### **SAMPLE HOA**

As of 6/30/2020



User:

Invoice Num	Date	Due Date	Status	Invoice Amount	Open Amount	0-30	31-60	61-90	91-120	120+
40320 - Denver Wate	r									
8873150000- 061820	6/18/2020	7/9/2020	Approved	389.29	389.29	0.00	0.00	0.00	0.00	0.00
7483150000- 061820	6/18/2020	7/9/2020	Approved	277.75	277.75	0.00	0.00	0.00	0.00	0.00
4213150000- 061820	6/18/2020	7/9/2020	Approved	516.06	516.06	0.00	0.00	0.00	0.00	0.00
4113150000- 061820	6/18/2020	7/9/2020	Approved	354.50	354.50	0.00	0.00	0.00	0.00	0.00
4013150000- 061820	6/18/2020	7/9/2020	Approved	660.36	660.36	0.00	0.00	0.00	0.00	0.00
4203150000- 061820	6/18/2020	7/9/2020	Approved	630.52	630.52	0.00	0.00	0.00	0.00	0.00
6483150000- 061820	6/18/2020	7/9/2020	Approved	347.05	347.05	0.00	0.00	0.00	0.00	0.00
0771150000- 061820	6/18/2020	7/9/2020	Approved	530.65	530.65	0.00	0.00	0.00	0.00	0.00
6103150000- 061820	6/18/2020	7/9/2020	Approved	279.28	279.28	0.00	0.00	0.00	0.00	0.00
5213150000- 061820	6/18/2020	7/9/2020	Approved	1,021.15	1,021.15	0.00	0.00	0.00	0.00	0.00
2013150000- 061820	6/18/2020	7/9/2020	Approved	338.83	338.83	0.00	0.00	0.00	0.00	0.00
Total:				5,345.44	5,345.44	0.00	0.00	0.00	0.00	0.00
42639 - Pet Scoop, In	С									
294445	6/30/2020	7/15/2020	Approved	54.00	54.00	0.00	0.00	0.00	0.00	0.00
Total:				54.00	54.00	0.00	0.00	0.00	0.00	0.00
43357 - Colorado Dep	partment of Rever	nue								
	6/22/2020	7/15/2020	Approved	308.00	308.00	0.00	0.00	0.00	0.00	0.00
Total:				308.00	308.00	0.00	0.00	0.00	0.00	0.00
43819 - United States	s Treasury									
	6/22/2020	7/15/2020	Approved	1,960.00	1,960.00	0.00	0.00	0.00	0.00	0.00
Total:				1,960.00	1,960.00	0.00	0.00	0.00	0.00	0.00

### **Payables Detailed Aging Report**

#### **SAMPLE HOA**



Invoice Num	Date	Due Date	Status	Invoice Amount	Open Amount	0-30	31-60	61-90	91-120	120+
Association Total:	Vendor: 4	Invoice: 14		7,667.44	7,667.44	0.00	0.00	0.00	0.00	0.00
Grand Total:	Vendor: 4 I	Invoice: 14		7,667.44	7,667.44	0.00	0.00	0.00	0.00	0.00

#### **SAMPLE HOA**



Source Id Source Name	Vendor / PE	Reference	Check Date	Void	Туре	Check Num	Check Amount
CIT Operating 1348 xxxx1348							
147476 Voucher Payment	Advance HOA Mgmt Inc		6/2/2020		Check	201	2,059.00
147470 Voucher Layment	GL Account		Department		CITCUR	Amount Memo	2,033.00
	50503000 - Management Fee	es	Dopartmont			2,059.00	
151363 Voucher Payment	Advance HOA Mgmt Inc	Addendum-May	6/17/2020		Check	203	150.53
	GL Account		Department			Amount Memo	
	50512000 - Postage & Mail					13.99 Postage-May	
	50513000 - Printing & Reprod	duction				10.29 Printing/Envelopes	-May
	50531000 - Collections Expe					125.00 Collections-May	•
	50513000 - Printing & Reprod					1.25 Statements-May	
151941 Voucher Payment	Advance HOA Management -	2020-242	6/19/2020		Check	204	90.00
	HOE/Misc		Donortmont			Amount Memo	
	GL Account	"." D :	Department				
	65650000 - Maintenance - Bu	ulding Repairs				90.00 Inv 2020-242 - Dur	· ·
151936 Voucher Payment	Carlie Odau		6/19/2020		Check	205	225.00
	GL Account		Department			Amount Memo	
	65655800 - Maintenance - Pl	umbing				225.00 Reimburse for plur	nber - roof leak
151940 Voucher Payment	Network Insurance Services, LLC		6/19/2020		Check	206	4,131.50
	GL Account		Department			Amount Memo	
	50502500 - Insurance					4,131.50 20-21 package pol	icy 4th of 10
151937 Voucher Payment	Schultz Industries Inc.	105000	6/19/2020		Check	207	1,598.80
	GL Account		Department			Amount Memo	
	60605500 - Landscaping - Sp	orinkler/ Irrigation				541.00 sprinkler repair	
	Repair 60605000 - Landscaping -					504.00 branch cleanup fro	m storm
	Repairs/Improvements					•	
	606000 - Landscaping - Tree					553.80 IPM tree spraying	
147060 Voucher Payment	Pet Scoop, Inc	289866	6/24/2020		Check	208	54.00
	GL Account		Department			Amount Memo	
	60607000 - Landscaping - Pe	et Clean Up				54.00 Inv 289866	

#### **SAMPLE HOA**



Source Id Source Name	Vendor / PE	Reference	Check Date	Void	Туре	Check Num	Check Amount
147723 Voucher Payment	Schultz Industries Inc.	104623	6/24/2020		Check	209	2,411.00
	GL Account		Department			Amount Memo	
	60604000 - Landscaping - Cor	ntract				2,411.00	
147722 Voucher Payment	Schultz Industries Inc.	104861	6/24/2020		Check	210	917.60
	GL Account		Department			Amount Memo	
	60605500 - Landscaping - Spri Repair	inkler/ Irrigation				917.60	
147519 Voucher Payment	Waste Management Of Colorado Inc	6479377-2514-9	6/24/2020		Check	211	1,145.05
	GL Account		Department			Amount Memo	
	70702000 - Utilities - Trash					1,009.59 Acct 17-67037-73	005
	70702500 - Utilities - Recyclab Offset/Contamination	le				135.46	
147083 Voucher Payment	Western States Fire Protection	WSF282980	6/24/2020		Check	212	4,065.39
	Company GL Account		Department			Amount Memo	
	65652000 - Maintenance- Fire	Suppression	Dopartmont			4,065.39 Inv WSF282980 -	l eak
147084 Voucher Payment	Western States Fire Protection	WSF284122	6/24/2020		Check	213	582.50
147004 Voucher Layment	Company	VV31 204122	0/24/2020		CITCOR	213	302.30
	GL Account		Department			Amount Memo	
	65652000 - Maintenance- Fire	Suppression				582.50 Inv WSF284122	
152894 Voucher Payment	Xcel Energy	688909370	6/24/2020		Check	214	404.85
	GL Account		Department			Amount Memo	
	70704000 - Utilities - Electricity	1				404.85 Stmt 688909370 - -1	Acct 53-1980971
151942 Voucher Payment	Advance HOA Management - HOE/Misc	2020-229	6/30/2020		Check	215	90.00
	GL Account		Department			Amount Memo	
	65655000 - Maintenance - Ligh	nting				90.00 Inv 2020-229 - Mo	onthly light checks
Total CIT Operating 1348 xxxx1348							22,719.46
CIT Reserve 7185 xxxx7185							
151939 Voucher Payment	Prep-Rite Coatings & Contracting	6523	6/19/2020		Check	201	40,720.00
	GL Account		Department			Amount Memo	
	91918000 - Reserve: Painting					40,720.00 Inv 22169 - Mobili	zation

#### **SAMPLE HOA**



Source Id Source Name	Vendor / PE	Reference	Check Date	Void	Туре	Check Num Check Amount
Total CIT Reserve 7185 xxxx7185						40,720.00
AssociationTotal:						63,439.46

#### **SAMPLE HOA**

Туре	Num	Check Amount
Check	14	63,439.46



# **Bank Reconciliation SAMPLE HOA**



Date	Num	Memo	Reference	Amount	Balance
CIT xxxx7185	06/30/2020				
			Enc	ding Balance per Bank:	59,589.54
Plus outstand	ing deposits and	debits			
				0.00	
Total				0.00	59,589.54
Less outstand	ing checks and cr	redits			
	_			0.00	
Total				0.00	59,589.54
			Ending Balanc	ce per General Ledger:	59,589.54
				Difference:	0.00

# **Bank Reconciliation**SAMPLE HOA



Date	Num	Memo	Reference	Amount	Balance
CIT xxxx1348	06/30/2020				
				Ending Balance per Bank:	19,806.40
Plus outstand	ding deposits and d	ebits			
	•			0.00	
Total				0.00	19,806.40
Less outstand	ding checks and cre	dits			
6/19/2020		Check Payment, Payee: Carlie Odau, Chk # 205	205	-225.00	
6/24/2020		Check Payment, Payee: Pet Scoop, Inc, Chk # 208	208	-54.00	
6/24/2020		Check Payment, Payee: Western States Fire Protection Company, Chk # 212	212	-4,065.39	
6/24/2020		Check Payment, Payee: Western States Fire Protection Company, Chk # 213	213	-582.50	
6/24/2020		Check Payment, Payee: Xcel Energy, Chk # 214	214	-404.85	
6/30/2020		Check Payment, Payee: Advance HOA Management - HOE/Misc, Chk # 215	215	-90.00	
Total		2. 202		-5,421.74	14,384.66
				Ending Balance per General Ledger:	14,384.66
				Difference:	0.00

Primary Account Number Ending In Statement Date

Jun 30, 2020 Page 1 of 2

7185

\$31.67

999-00000-000000-G8B541BPO7I8MW8

ADVANCE HOA MANAGEMENT INC AGENT FOR SAMPLE ASSOCIATIO RESERVE 3600 S YOSEMITE ST STE 400 DENVER CO 80237-1816

Mutual of Omaha Bank is now CIT. Your statements were updated with the CIT brand, which will appear on all your banking materials and online. Rest assured, your accounts are safe with us, and there is no significant action required.

#### \*\*\*\*\*\*7185 - CAB MONEY MARKET

**Beginning Balance** Average Daily Balance \$156,357.57 \$175,007.19 **Total Deposits** Year-To-Date Interest Paid \$250,270.68 \$38.86 **Total Withdrawals** Days in Statement Period \$365,720.00 30 Interest Paid Annual Percentage Yield Earned \$31.67 0.25% **Ending Balance** \$59,589.54

#### TRANSACTION DETAIL

#### **DEPOSITS/CREDITS**

Date	Description	Amount
06/09	IMAGE DEPOSIT	\$243,899.48
06/29	WEB TFR FR 000305651348	\$6,371.20
	MONTHLY RESERVE TRANSFER	
	173427002485	

#### WITHDRAWALS/DEBITS

06/30

Date	Description	Amount
06/05	ICS INITIAL DEPOSIT	\$175,000.00
06/25	WEB TFR TO 000305653863	\$150,000.00
	100 1110	

ICS TRANSFER 125836007176

INTEREST PYMT

#### **CHECKS (IN NUMERIC ORDER)**

Date	Check #	Amount	Date	Check #	Amount
06/25	201	\$40,720.00			

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Jun 30, 2020

NAME				Page 2 of 2
ADDRESS				
CITY	STATE	ZIP		
SOCIAL SECURITY NO		DATE		
	CLIP AND RETURN TO	BANK		
		~		
HOW TO BALANCE YOUR  1. Subtract from your check register any service		NEW BALANCE TRANSFER AMOUNT FROM OTHER SIDE	s	59,589 54

- Subtract from your check register any service, miscellaneous or automatic charge(s) posted on this statement.
- 2. Mark (x) your register after each check listed on front of this statement.
- Check off deposits shown on the statement against those shown in your check register.
- 4. Complete the form at right.
- The final "balance" in the form to the right should agree with your check register balance. If it does not, read "HINTS FOR FINDING DIFFERENCES" below.

#### HINTS FOR FINDING DIFFERENCES

- · Recheck all additions and subtractions or corrections.
- · Verify the carryover balance from page to page in your check register.
- Make sure you have subtracted the service or miscellaneous charge(s) from your check register balance.

IN CASE OF ERROR OR QUESTION'S ABOUT YOUR ELECTRONIC TRANSFERS Call or write us as soon as you can if you think your statement or receipt is wrong or if you need more information about a transfer on the statement or receipt. We must hear from you no later than sixty (60) days after we sent you the FIRST statement on which the error or problem appeared.

- (1) Tell us your name and account number.
- (2) Describe the error or the transfer you are unsure about, and explain as clearly as you can why you believe there is an error or why you need information.
- (3) Tell us the dollar amount of the suspected error.

We will investigate your complaint and will correct any error promptly. If we take more than ten (10) business days to do this, we will recredit your account the amount you think is in error, so that you will have use of the money during the time it takes us to complete our investigation.

#### WHAT TO DO IF YOU THINK YOU FIND A MISTAKE ON YOUR STATEMENT

If you think there is an error on your line of credit statement, write to us at the address listed below. In your letter, give us the following infonnation:

- 1. Your name and account number,
- 2. The dollar amount of the suspected error,
- If you think there is an error on your bill, describe what you believe is wrong and why you believe it is a mistake.

You must contact us within 60 days after the error appeared on your statement. You must notify us of any potential errors IN WRITING. You may call us, but if you do we are not required to investigate any potential errors and you may have to pay the amount in question.

While we investigate whether or not there has been an error, the following are true:

- We cannot try to collect the amount in question, or report you as delinquent on that amount:

- The charge in question may remain on your statement, and we may continue to charge you interest on that amount. But, if we determine that we made a mistake, you will not have to pay the amount in question or any interest or other fees related to that amount; - While you do not have to pay the amount in question, you are responsible for the remainder of your balance;

- We can apply any unpaid amount against your credit limit.

AVERAGE DAILY BALANCE (including new purchases)

This balance is figured by adding the outstanding balance (including new purchases and deducting payments and credits) for each day in the billing cycle, and then dividing by the number of days in the billing cycle.

IN CASE OF ERROR OR QUESTIONS, CALL US
AT 402.351.8000 • 866.351.5646
OR WRITE TO US AT
CIT BANK, N.A.
1299 FARNAM STREET STE 1400
OMAHA, NE 68102

TRANSFER AMOUNT FROM OTHER SIDE			59,589	٦
ADD: DEPOSING ON S				
SHE	TOTAL	\$		-
CHECKS NOT	LISTED ON THIS STATEMENTS	1		
NUMBER	AMOUNT			
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		-		
TOTAL CHECK	(S			
SUBTRACT TOTA		1		

Primary Account Number Ending In Statement Date

1348 Jun 30, 2020 Page 1 of 3

999-00000-000000-T64PUN5E7705CU2

ADVANCE HOA MANAGEMENT INC AGENT FOR SAMPLE ASSOCIATIO 3600 S YOSEMITE ST STE 400 DENVER CO 80237-1816

Mutual of Omaha Bank is now CIT. Your statements were updated with the CIT brand, which will appear on all your banking materials and online. Rest assured, your accounts are safe with us, and there is no significant action required.

#### \*\*\*\*\*1348 - CAB INTEREST CHECKING

**Beginning Balance** Average Daily Balance \$26,329.93 \$4,524.25 **Total Deposits** Year-To-Date Interest Paid \$34,405.75 \$1.13 Days in Statement Period **Total Withdrawals** \$19,124.68 30 Interest Paid Annual Percentage Yield Earned \$1.08 0.05% **Ending Balance** \$19,806.40

#### TRANSACTION DETAIL

#### **DEPOSITS/CREDITS**

Date	Description	Amount
06/01	LOCKBOX DEPOSIT	\$9,750.00
06/02	LOCKBOX DEPOSIT	\$1,770.00
06/03	LOCKBOX DEPOSIT	\$1,000.00
06/04	LOCKBOX DEPOSIT	\$1,250.00
06/05	LOCKBOX DEPOSIT	\$1,054.38
06/08	6/3 ACH CAB DIFF HOA 2	\$250.00
	CEAY STRATTON REVOCABLE	
06/08	6/3 ACH CAB DIFF HOA 2	\$250.00
	CEPAY DAVID STARR	
06/08	LOCKBOX DEPOSIT	\$1,500.00
06/09	IMAGE DEPOSIT	\$7,227.34
06/09	LOCKBOX DEPOSIT	\$1,000.00
06/10	LOCKBOX DEPOSIT	\$750.00
06/11	LOCKBOX DEPOSIT	\$4.03
06/12	LOCKBOX DEPOSIT	\$500.00
06/15	IMAGE DEPOSIT	\$250.00
06/16	LOCKBOX DEPOSIT	\$1,710.00
06/19	LOCKBOX DEPOSIT	\$250.00
06/22	LOCKBOX DEPOSIT	\$500.00
06/23	LOCKBOX DEPOSIT	\$500.00
06/25	LOCKBOX DEPOSIT	\$500.00
THE THE THE TABLE		TO A STATE OF THE PARTY OF THE

Member FDIC cit.com 

□ Equal Housing Lender

Jun 30, 2020

NAME				Page 2 of 3
ADDRESS				
CITY	STATE	ZIP		
SOCIAL SECURITY NO		DATE	_1_	/
	CLIP AND RETURN TO BANK			

#### HOW TO BALANCE YOUR ACCOUNT

- Subtract from your check register any service, miscellaneous or automatic charge(s) posted on this statement.
- 2. Mark (x) your register after each check listed on front of this statement.
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- 4. Complete the form at right.
- The final "balance" in the form to the right should agree with your check register balance. If it does not, read "HINTS FOR FINDING DIFFERENCES" below.

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- (3) Tell us the dollar amount of the suspected error.

We will investigate your complaint and will correct any error promptly. If we take more than ten (10) business days to do this, we will recredit your account the amount you think is in error, so that you will have use of the money during the time it takes us to complete our investigation.

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- If you think there is an error on your bill, describe what you believe is wrong and why you believe it is a mistake.

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TRANSFER AMOU							
ADD:							
DEP	1						
	E ENDING DATE STATEMENT						
SIIE	SUBTOTAL						
CHECKS NOT	LISTED ON THI STATEMENTS	\$					
NUMBER	AMOUNT	5					
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		-1					
TOTAL CHECK	(S	3					
SUBTRACT TOTA	LCHECKS						

#### **DEPOSITS/CREDITS**

Date	Description	Amount
06/26	LOCKBOX DEPOSIT	\$750.00
06/29	LOCKBOX DEPOSIT	\$2,140.00
06/30	LOCKBOX DEPOSIT	\$1,500.00
06/30	INTEREST PYMT	\$1.08

#### WITHDRAWALS/DEBITS

 Date
 Description
 Amount

 06/29
 WEB TFR TO 000308547185
 \$6,371.20

MONTHLY RESERVE TRANSFER

173427002485

#### **CHECKS (IN NUMERIC ORDER)**

Date	Check #	Amount	Date	Check #	Amount
06/25	202	\$250.00	06/30	209 *	\$2,411.00
06/22	203	\$150.53	06/30	210	\$917.60
06/29	204	\$90.00	06/30	211	\$1,145.05
06/29	206 *	\$4,131.50	06/15	291 *	\$2,059.00
06/23	207	\$1,598.80			

<sup>\*</sup> Skip in check sequence



Туре	Date	Num	Description	Amount	Balance
No Department					
Insurance & Corporate Taxes					26,291.67
50502500 - Insurance					26,291.67
Voucher Entry	6/17/2020	VE151940	Network Insurance Services, LLC, 20-21 package policy 4th of 10 Inv: Inv:	4,131.50	30,423.17
Total 50502500 - Insurance				4,131.50	30,423.17
Total Insurance & Corporate Taxes				4,131.50	30,423.17
Administrative Expenses					12,383.51
50500500 - Attorney Fees: HOA					147.50
50503000 - Management Fees					10,295.00
Voucher Entry	6/1/2020	VE146821	Advance HOA Mgmt Inc, Monthly Management Fees Inv: Monthly Management Fees Inv: Monthly Management Fees	2,059.00	12,354.00
Voucher Entry	6/1/2020	VE147476	Advance HOA Mgmt Inc, Inv: Inv:	2,059.00	14,413.00
Voucher Void	6/2/2020	VV143856		-2,059.00	12,354.00
Total 50503000 - Management Fe	es			2,059.00	12,354.00
50506000 - Meetings					150.00
50512000 - Postage & Mail					121.20
Voucher Entry	6/15/2020	VE151363	Advance HOA Mgmt Inc, Postage-May Inv: Addendum-May Inv: Addendum-May	13.99	135.19
Total 50512000 - Postage & Mail				13.99	135.19
50513000 - Printing & Reproducti	on				783.51
Voucher Entry	6/15/2020	VE151363	Advance HOA Mgmt Inc, Printing/Envelopes-May Inv: Addendum-May Inv: Addendum-May	10.29	793.80
Voucher Entry	6/15/2020	VE151363	Advance HOA Mgmt Inc, Statements-May Inv: Addendum-May Inv: Addendum-May	1.25	795.05
Total 50513000 - Printing & Repro	oduction			11.54	795.05
50531000 - Collections Expense					453.75
Voucher Entry	6/15/2020	VE151363	Advance HOA Mgmt Inc, Collections-May Inv: Addendum-May Inv: Addendum-May	125.00	578.75
Total 50531000 - Collections Expe	ense			125.00	578.75
50545000 - Sec of State Real Esta	te Comm Fees				120.00
50500000 - Attorney Fees: Collect	tion				0.00
50532000 - Lien Filing Expense					0.00
50546000 - Social/ Community Ev	ents				0.00
588000 - Miscellaneous G & A					12.55
500900 - Audit Tax/Prep					300.00
Voucher Entry	6/22/2020	VE152883	United States Treasury, 2019 Federal Tax Payment Inv: Inv:	1,960.00	2,260.00



Туре	Date	Num	Description	Amount	Balance
Voucher Entry	6/22/2020	VE152884	Colorado Department of Revenue, 2019 State Tax Payment Inv: Inv:	308.00	2,568.00
Total 500900 - Audit Tax/Prep				2,268.00	2,568.00
Total Administrative Expenses				4,477.53	16,861.04
Repairs & Maintenance					3,878.93
65650000 - Maintenance - Buildi	ing Repairs				135.00
Voucher Entry	6/17/2020	VE151941	Advance HOA Management - HOE/Misc, Inv 2020-242 - Dumpster repairs Inv: 2020- 242 Inv: 2020-242	90.00	225.00
Total 65650000 - Maintenance -	<b>Building Repairs</b>			90.00	225.00
65651500 - Maintenance - Annu	al Fire Inspection				1,176.00
65655000 - Maintenance - Lighti	ng				1,461.71
Voucher Entry	6/11/2020	VE151942	Advance HOA Management - HOE/Misc, Inv 2020-229 - Monthly light checks Inv: 2020-229 Inv: 2020-229	90.00	1,551.71
Total 65655000 - Maintenance -	Lighting			90.00	1,551.71
65661000 - Alarm Monitoring					1,602.72
65652000 - Maintenance- Fire Su	uppression				-712.50
Voucher Entry	6/1/2020	VE147083	Western States Fire Protection Company, Inv WSF282980 - Leak Inv: WSF282980 Inv: WSF282980	4,065.39	3,352.89
Voucher Entry	6/1/2020	VE147084	Western States Fire Protection Company, Inv WSF284122 Inv: WSF284122 Inv: WSF284122	582.50	3,935.39
Total 65652000 - Maintenance-	Fire Suppression		W3. 25 122	4,647.89	3,935.39
65653500 - Maintenance - Gutte	ers				0.00
65655800 - Maintenance - Plumi	bing				216.00
Voucher Entry	6/1/2020	VE151936	Carlie Odau, Reimburse for plumber - roof leak Inv: Inv:	225.00	441.00
Total 65655800 - Maintenance -	Plumbing			225.00	441.00
65658000 - Maintenance - Pest 0	Control				0.00
65660000 - Maintenance - Alarm	n Repairs				0.00
Total Repairs & Maintenance				5,052.89	8,931.82
Utilities					36,746.03
70701000 - Utilities - Water					17,489.28
Voucher Entry	6/18/2020	VE154701	Denver Water, Acct 8873150000 - 5/20-6/18 Inv: 8873150000-061820 Inv: 8873150000-061820	389.29	17,878.57
Voucher Entry	6/18/2020	VE154700	Denver Water, Acct 6103150000 - 5/20-6/18 Inv: 6103150000-061820 Inv: 6103150000-061820	279.28	18,157.85



Туре	Date	Num	Description	Amount	Balance
Voucher Entry	6/18/2020	VE154699	Denver Water, Acct 4213150000 - 5/20-6/18 Inv: 4213150000-061820 Inv: 4213150000-061820	516.06	18,673.91
Voucher Entry	6/18/2020	VE154698	Denver Water, Acct 0771150000 - 5/20-6/18 Inv: 0771150000-061820 Inv: 0771150000-061820	530.65	19,204.56
Voucher Entry	6/18/2020	VE154697	Denver Water, Acct 7483150000 - 5/20-6/18 Inv: 7483150000-061820 Inv: 7483150000-061820	277.75	19,482.31
Voucher Entry	6/18/2020	VE154696	Denver Water, Acct 6483150000 - 5/20-6/18 Inv: 6483150000-061820 Inv: 6483150000-061820	347.05	19,829.36
Voucher Entry	6/18/2020	VE154695	Denver Water, Acct 5213150000 - 5/20-6/18 Inv: 5213150000-061820 Inv: 5213150000-061820	1,021.15	20,850.51
Voucher Entry	6/18/2020	VE154694	Denver Water, Acct 4203150000 - 5/20-6/18 Inv: 4203150000-061820 Inv: 4203150000-061820	630.52	21,481.03
Voucher Entry	6/18/2020	VE154693	Denver Water, Acct 4113150000 - 5/20-6/18 Inv: 4113150000-061820 Inv: 4113150000-061820	354.50	21,835.53
Voucher Entry	6/18/2020	VE154692	Denver Water, Acct 4013150000 - 5/20-6/18 Inv: 4013150000-061820 Inv: 4013150000-061820	660.36	22,495.89
Voucher Entry	6/18/2020	VE154691	Denver Water, Acct 2013150000 - 5/20-6/18 Inv: 2013150000-061820 Inv: 2013150000-061820	338.83	22,834.72
Total 70701000 - Utilities -	Water			5,345.44	22,834.72
70701500 - Utilities - Sewe	r				7,376.07
70702000 - Utilities - Trash					7,653.39
Voucher Entry	6/1/2020	VE147519	Waste Management Of Colorado Inc, Acct 17-67037-73005 Inv: 6479377-2514-9 Inv: 6479377-2514-9	1,009.59	8,662.98
Total 70702000 - Utilities -	Trash			1,009.59	8,662.98
70702500 - Utilities - Recyc	lable Offset/Contamin	ation			1,565.97
Voucher Entry	6/1/2020	VE147519	Waste Management Of Colorado Inc, Inv: 6479377-2514-9 Inv: 6479377-2514-9	135.46	1,701.43
Total 70702500 - Utilities -	Recyclable Offset/Con	tamination		135.46	1,701.43
70704000 - Utilities - Electr	icity				2,661.32
Voucher Entry	6/16/2020	VE152894	Xcel Energy, Stmt 688909370 - Acct 53-1980971-1 Inv: 688909370 Inv: 688909370	404.85	3,066.17
Total 70704000 - Utilities -	Electricity			404.85	3,066.17
Total Utilities				6,895.34	43,641.37
Transfer to Reserves					31,856.00
90900000 - Operating: Tran	nsfer to Reserve				31,856.00
Journal Entry	6/24/2020	JE134527	Monthly Reserve Transfer, Monthly Reserve Transfer	6,371.20	38,227.20
Total 90900000 - Operating	g: Transfer to Reserve			6,371.20	38,227.20
Total Transfer to Reserves				6,371.20	38,227.20
Landscaping/ Grounds					42,592.20



Гуре	Date	Num	Description	Amount	Balance
60604000 - Landscaping - Contr	act				11,404.00
Voucher Entry	6/1/2020	VE147723	Schultz Industries Inc., Inv: 104623 Inv: 104623	2,411.00	13,815.00
Total 60604000 - Landscaping -	Contract			2,411.00	13,815.00
60605000 - Landscaping - Repai	rs/Improvements	;			3,662.32
Voucher Entry	6/15/2020	VE151937	Schultz Industries Inc., branch cleanup from storm Inv: 105000 Inv: 105000	504.00	4,166.32
Total 60605000 - Landscaping -	Repairs/Improve	ments		504.00	4,166.32
60605300 - Landscaping - Snow	Removal				18,950.90
60607000 - Landscaping - Pet Cl	ean Up				216.00
Voucher Entry	6/1/2020	VE147060	Pet Scoop, Inc, Inv 289866 Inv: 289866 Inv: 289866	54.00	270.00
Voucher Entry	6/30/2020	VE156052	Pet Scoop, Inc, Inv 294445 Inv: 294445 Inv: 294445	54.00	324.00
Total 60607000 - Landscaping -	Pet Clean Up			108.00	324.00
60605500 - Landscaping - Sprink	der/Irrigation Re	pair			851.58
Voucher Entry	6/1/2020	VE147722	Schultz Industries Inc., Inv: 104861 Inv: 104861	917.60	1,769.18
Voucher Entry	6/15/2020	VE151937	Schultz Industries Inc., sprinkler repair Inv: 105000 Inv: 105000	541.00	2,310.18
Total 60605500 - Landscaping -	Sprinkler/ Irrigati	on Repair		1,458.60	2,310.18
606000 - Landscaping - Trees					7,507.40
Voucher Entry	6/15/2020	VE151937	Schultz Industries Inc., IPM tree spraying Inv: 105000 Inv: 105000	553.80	8,061.20
Total 606000 - Landscaping - Tr	ees			553.80	8,061.20
Total Landscaping/ Grounds				5,035.40	47,627.60
Reserve Expense					13,764.10
91910000 - Reserve: Building					4,625.00
91916000 - Reserve: Lighting					4,769.10
91913000 - Reserve: Concrete					4,370.00
91918000 - Reserve: Painting					0.00
Voucher Entry	6/1/2020	VE151939	Prep-Rite Coatings & Contracting, Inv 22169 - Mobilization Inv: 6523 Inv: 6523	40,720.00	40,720.00
Total 91918000 - Reserve: Paint	ing			40,720.00	40,720.00
Total Reserve Expense				40,720.00	54,484.10
Total No Department				72,683.86	
Association Total:				72,683.86	

### **Resale Report**

#### **SAMPLE HOA**

From 6/1/2020 To 6/30/2020

**File Number Address** Move In Date Sales Price Create Date Num Open Num Open Num Open Name Vio wo Arc

**Association Total:** Count: 1 AdvanceHOA

# **Invoice Report with Attachments** SAMPLE HOA



From 1/1/2000 To 7/10/2020

Voucher Vendor	Num	Date	Status	Approval Status	Amount Paid Status	Void	Due Date	Balance
Residence Condominiums								
147476 Advance HOA Mgmt Inc 50503000 - Management Fees		6/1/2020	Approved	Approved 2,059.	2,059.00 Paid 00		6/1/2020	0.00
151936 Carlie Odau Reimburse for plumber - roof leak		6/1/2020	Approved	Approved	225.00 Paid		6/17/2020	0.00
65655800 - Maintenance - Plumbing				225.	00 Reimburse for plumber - roof	fleak		
151939 Prep-Rite Coatings & Contracting Inv 22169 - Mobilization	6523	6/1/2020	Approved	Approved	40,720.00 Paid		6/1/2020	0.00
91918000 - Reserve: Painting				40,720.	00 Inv 22169 - Mobilization			
151942 Advance HOA Management - HOE/Misc Inv 2020-229 - Monthly light checks	2020-229	6/11/2020	Approved	Approved	90.00 Paid		7/11/2020	0.00
65655000 - Maintenance - Lighting				90.	00 Inv 2020-229 - Monthly light	checks		
151363 Advance HOA Mgmt Inc  Addendum-May	Addendum- May	6/15/2020	Approved	Approved	150.53 Paid		6/15/2020	0.00
50512000 - Postage & Mail				13.	99 Postage-May			
50513000 - Printing & Reproduction				10.	29 Printing/Envelopes-May			
50531000 - Collections Expense				125.	00 Collections-May			
50513000 - Printing & Reproduction				1.	25 Statements-May			
151937 Schultz Industries Inc. Inv 105000	105000	6/15/2020	Approved	Approved	1,598.80 Paid		7/15/2020	0.00
60605500 - Landscaping - Sprinkler/ Repair	Irrigation			541.	00 sprinkler repair			
60605000 - Landscaping - Repairs/Im	provements			504.	00 branch cleanup from storm			
606000 - Landscaping - Trees				553.	80 IPM tree spraying			

### **Invoice Report with Attachments**

#### **SAMPLE HOA**

From 1/1/2000 To 7/10/2020



Voucher Vendor	Num	Date	Status	Approval Status	Amount Paid Status	Void	Due Date	Balance
152894 Xcel Energy Stmt 688909370 - Acct 53-1980971-1	688909370	6/16/2020	Approved	Approved	404.85 Paid		7/7/2020	0.00
70704000 - Utilities - Electricity				404.	.85 Stmt 688909370 - Acct 53-198	30971-1		
151941 Advance HOA Management - HOE/Misc Inv 2020-242 - Dumpster repairs	2020-242	6/17/2020	Approved	Approved	90.00 Paid		7/17/2020	0.00
65650000 - Maintenance - Building R	epairs			90.	.00 Inv 2020-242 - Dumpster repa	airs		
151940 Network Insurance Services, LLC 20-21 package policy 4th of 10		6/17/2020	Approved	Approved	4,131.50 Paid		7/15/2020	0.00
50502500 - Insurance				4,131.	.50 20-21 package policy 4th of 10	0		
154691 Denver Water	2013150000- 061820	6/18/2020	Approved	Approved	338.83 Paid		7/9/2020	0.00
Acct 2013150000 - 5/20-6/18 70701000 - Utilities - Water				338.	.83 Acct 2013150000 - 5/20-6/18			
154692 Denver Water  Acct 4013150000 - 5/20-6/18	4013150000- 061820	6/18/2020	Approved	Approved	660.36 Paid		7/9/2020	0.00
70701000 - Utilities - Water				660.	.36 Acct 4013150000 - 5/20-6/18			
154693 Denver Water	4113150000- 061820	6/18/2020	Approved	Approved	354.50 Paid		7/9/2020	0.00
Acct 4113150000 - 5/20-6/18 70701000 - Utilities - Water				354.	.50 Acct 4113150000 - 5/20-6/18			
154694 Denver Water  Acct 4203150000 - 5/20-6/18	4203150000- 061820	6/18/2020	Approved	Approved	630.52 Paid		7/9/2020	0.00
70701000 - Utilities - Water				630.	.52 Acct 4203150000 - 5/20-6/18			

### **Invoice Report with Attachments**

#### **SAMPLE HOA**

From 1/1/2000 To 7/10/2020



Voucher Vei	ndor	Num	Date	Status	Approval Status	Amount Paid Status	Void	Due Date	Balance
154695 Den	nver Water	5213150000- 061820	6/18/2020	Approved	Approved	1,021.15 Paid		7/9/2020	0.00
Acct	t 5213150000 - 5/20-6/18								
707	'01000 - Utilities - Water				1,021.	15 Acct 5213150000 - 5/20-6/18			
154696 Den	nver Water	6483150000- 061820	6/18/2020	Approved	Approved	347.05 Paid		7/9/2020	0.00
	t 6483150000 - 5/20-6/18								
707	01000 - Utilities - Water				347.	05 Acct 6483150000 - 5/20-6/18			
154697 Den	nver Water	7483150000- 061820	6/18/2020	Approved	Approved	277.75 Paid		7/9/2020	0.00
Acct	t 7483150000 - 5/20-6/18								
707	'01000 - Utilities - Water				277.	75 Acct 7483150000 - 5/20-6/18			
154698 Den	nver Water	0771150000- 061820	6/18/2020	Approved	Approved	530.65 Paid		7/9/2020	0.00
Acct	t 0771150000 - 5/20-6/18	001010							
707	01000 - Utilities - Water				530.	65 Acct 0771150000 - 5/20-6/18			
154699 Den	nver Water	4213150000-	6/18/2020	Approved	Approved	516.06 Paid		7/9/2020	0.00
A	+ 42424E0000	061820							
	t 4213150000 - 5/20-6/18 '01000 - Utilities - Water				F16	06 A+ 4242450000 5/20 6/40			
707	01000 - Otilities - Water				510.	06 Acct 4213150000 - 5/20-6/18			
154700 Den	nver Water	6103150000-	6/18/2020	Approved	Approved	279.28 Paid		7/9/2020	0.00
Acct	t 6103150000 - 5/20-6/18	061820							
	'01000 - Utilities - Water				279.	28 Acct 6103150000 - 5/20-6/18			

### **Invoice Report with Attachments**

#### **SAMPLE HOA**

From 1/1/2000 To 7/10/2020



Voucher Vend	dor	Num	Date	Status	Approval Status	Amount Paid Status	Void	Due Date	Balance
154701 Denv	er Water	8873150000- 061820	6/18/2020	Approved	Approved	389.29 Paid		7/9/2020	0.00
Acct 8	8873150000 - 5/20-6/18								
7070:	1000 - Utilities - Water				389.	29 Acct 8873150000 - 5/20-6/18			
	rado Department of Revenue - 27-0055215 - 12.31.2019		6/22/2020	Approved	Approved	308.00 Paid		7/15/2020	0.00
50090	00 - Audit Tax/Prep		308.00 2019 State Tax Payment						
	ed States Treasury - 27-0055215 - 12.31.2019		6/22/2020	Approved	Approved	1,960.00 Paid		7/15/2020	0.00
50090	00 - Audit Tax/Prep	1,960.00 2019 Federal Tax Payment							
156052 Pet So Inv 29	coop, Inc 94445	294445	6/30/2020	Approved	Approved	54.00 Paid		7/15/2020	0.00
6060	50607000 - Landscaping - Pet Clean Up				54.	00 Inv 294445			
ssociationTotal:					57,137.12			0.00	

Copies of all invoices accompany report.

Invoices removed from this report due to confidentiality of HOA.





### Advance Common Area Construction

"BUILDING SMART. BUILDING COMMUNITIES"

**CLIENT TESTIMONIALS** 

# Building Smart with Advance CAC Start to finish project management

Advance HOA Management, Inc., is happy to announce the operation of its new sister company, Advance Common Area Construction. This designed company is professionally and effectively assist communities in overseeing capital improvement and insurance claim projects. You, as a Board, commit major funds on behalf of your community to perform major work and deserve the peace of mind and confidence that the project is being completed to industry standards, on time, and within budget. Advance CAC provides just that.

#### How does the service work?

When your property needs work, such as re-roofs, hail claims and negotiating with adjusters, exterior painting, common area remodels, asphalt replacement, flatwork projects, siding projects etc., our Project Management team will sit down with you and provide you with options for assistance in overseeing the project. The Board will be given a 'true job cost' to manage your projects smoothly and effectively

with professional oversight. We do not simply add an automatic percentage on top of the project. All of our services are reasonably priced. Every project is different, and the pricing should reflect that. We believe in partnership with our communities and we always work with your best interests at the core.

### The advantage of Project Management

Advance Common Area Construction administers the enforcement needed to enhance the quality of all construction projects. Construction work is becoming progressively more expensive with time. As such, ensuring the highest quality workmanship while maximizing your financial investment is increasingly important.

Advance CAC can effectively enforce quality standards, reduce contractual conflicts, and minimize construction failures. All while saving you money!

#### Holly Creek - Patio Project

"Our Association contracted with Advance CAC to oversee a major patio project. He organized the project A to Z. We were very pleased with their work and benefited from having a special project manager in charge."

Dick Bollinger - HOA President

#### 3<sup>rd</sup> and Detroit - Hail Claim

"We hired Advance CAC to be our project manager and could not be happier with the results. Jonny is experienced in the building trades and has a great eye for detail. We highly recommend Advance CAC as a project manager for any complex building project you need help with."

Tam O'Neil - HOA President

#### Lofts at 1515 Ogden

"Our experience with Jonny Esther and Advance CAC went well above and beyond our expectations. In the future our first call will be to Jonny because we know everything will be handled timely and professionally from start to finish."

Jake Harmon - HOA President

# The Benefits of Advance CAC and it's Services

Experience the many benefits provided by Advance CAC and set your mind at ease as we take on the following for the community:

- Consistent communication with manager, board and membership
- Proper identification of scope of project, including possible phasing

- Develop a Request for Proposal
- Conduct vendor research and vetting process
- Collect bids and proposed schedules
- Organize bids and present results in a user-friendly and understandable format
- Construct a pre-construction meeting
- Prepare schedule and communication points and methods

- Prepare and oversee punch list execution and completion
- Collect project closeout documentation
- Prepare Photo Documented Status Reports
- Compile job folder (Project submittals, detail drawings, warranty, logistics, schedule of deliverables, schedule of payments)
- Process lien waivers

### Jonny Esther

#### **Director of Project Management**

Jonny joined Advance HOA Management in 2016 with over 10 years of construction experience. He has managed projects of all sizes from coast to coast including residential renovations, new multi-family and commercial construction, commercial and residential roofing, and historic building renovation projects. Throughout his career he has worked with owners and management teams to coordinate and oversee projects with a focus on quality, execution, and cost management.

Having worked his way from a Field Superintendent to a Branch Manager in his career, Jonny was responsible for the pursuit and oversight of multi-family and commercial projects both large and small. With over \$125 million in projects managed, Jonny's "hands-on" approach has exceeded expectations and delivered results time after time.

Jonny graduated from The Citadel in Charleston, SC, where the lasting values of integrity, duty, and respect were instilled into his everyday life. He was a full-scholarship football student athlete and understands the value of teamwork.

### Doc Lopez

#### **Project Manager**

Doc joined Advance CAC in 2020 bringing with him several years of onsite construction experience in a number of different facets. Working in all areas of construction, Doc brings the strategic advantage of knowing how a job should be operating. An emphasis on quality and detail has allowed him to manage projects of all sizes in the Multi-Family/HOA world.

Doc values facilitating projects from start to finish and takes pride and ownership of everything he does. He is committed to walking clients through the process step by step and delivering top shelf service. Doc is a first-generation college graduate from a small mountain town in Wyoming. The principles of hard work and integrity were embedded at a young age and shine through in everything he does.



# **Fairfield Village**

**Status Report** 

## Advance CAC, INC.

3600 S. Yosemite St. Ste.400 Denver, CO 80237 303-482-2213 303-495-5895 fax

# **Property Drainage Rehabilitation**

# **Project Information**

Contractor: Hall Contracting

Type of work: Property Drainage Rehabilitation

**Inspected by:** Jonny Esther

11/17/2017 Report Date:

Percentage Complete: 20%

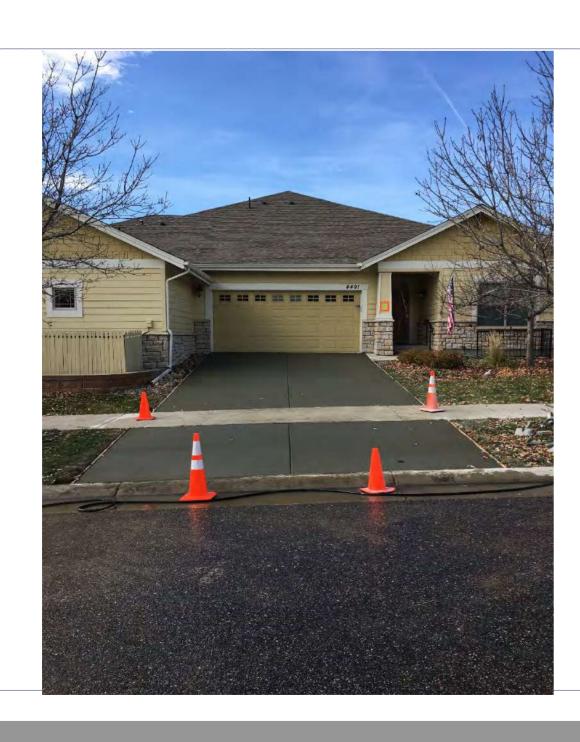
Undetermined **Projected Finish Date:** 







Area 17 - Fully demoed driveway.



Area 16 - New drive poured



Area 17 - New drive poured



# **Fairfield Village**

**Status Report** 

# Advance CAC, INC.

3600 S. Yosemite St. Ste.400 Denver, CO 80237 303-482-2213 303-495-5895 fax

### **Property Drainage Rehabilitation**

# **Project Information**

Contractor: Hall Contracting

Type of work: Property Drainage Rehabilitation

Inspected by: Jonny Esther

**Report Date:** 11/17/2017

Percentage Complete: 20%

Projected Finish Date: Undetermined



Area 17 - Change order work for the new landing and steps



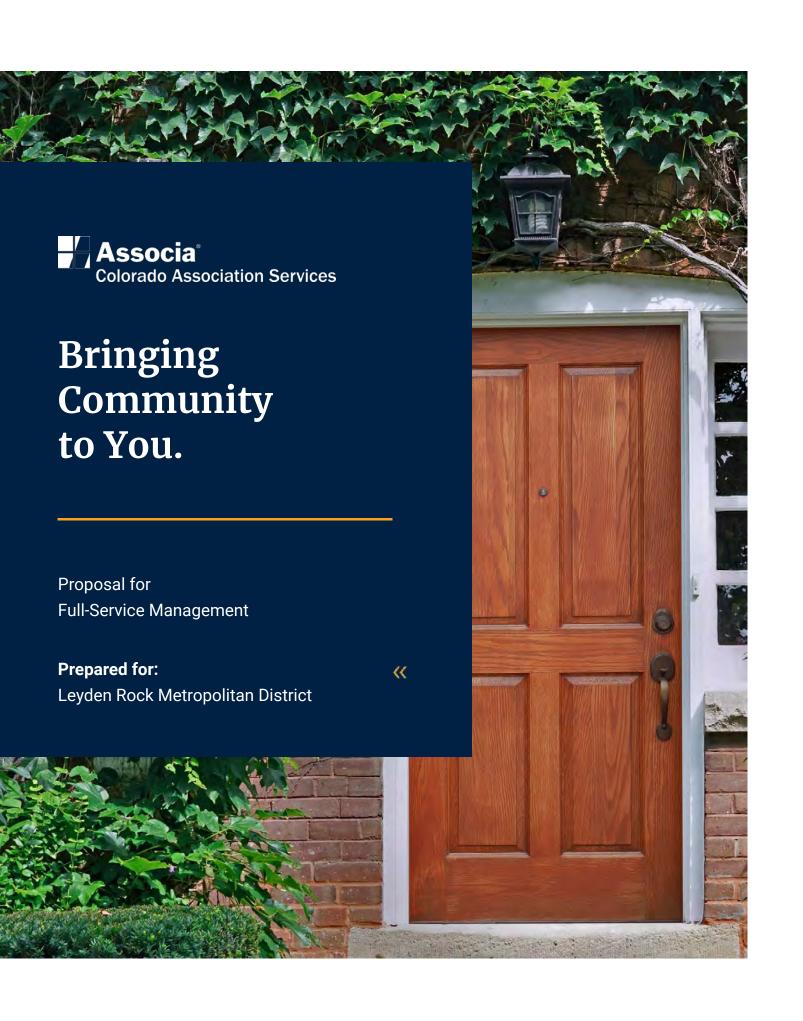
Concrete thickness over 10". Fill dirt and road base were added to allow for 6" of concrete to be poured per the scope.



Crew member breaking up concrete



Area 7 - Demoed drain pan ready for removal



April 18, 2023

RE: Request for Proposal

Dear Board of Directors,

It is our pleasure to present Associa Colorado to the Leyden Rock Metropolitan District Board of Directors. As outlined in this proposal, our experienced community management professionals and value-added services are tailored to serve the specific needs of your homeowners, residents, and each of you as board members.

As your professional management partner, we will use an array of solutions and resources to provide nothing short of an exceptional community management experience. Our highly trained local teams are responsive problem solvers obsessed with delivering on our 5 Star customer service promise every day.

We look forward to learning more about your vision, goals, and challenges to provide a deeper dive into your service needs and show you why we are the right partner for Leyden Rock Metropolitan District. We will offer you proactive and innovative solutions for your consideration, with an emphasis on open communication, attention to detail, and cost containment always.

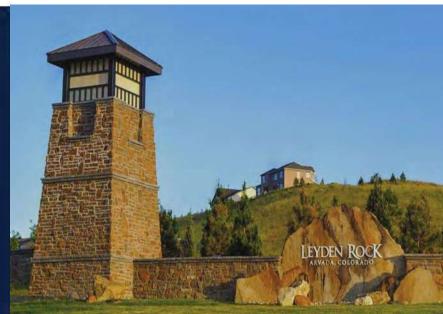
We appreciate the board's careful consideration of this proposal and believe that Associa Colorado will provide the partnership and high level of service you envision for your Metro District.

Sincerely,

Justin Heckmaster

Manager of Business Development
Associa Colorado
303-503-2778
jheckmaster@associacolorado.com





# **Table of Contents**

Meet the Team	4
Local Experts. Proactive Management.	5
Services Overview	6
Expert Community Management	7
Training & Education	8
Secure Technology	9
TownSq App	10
On-Demand Professional Maintenance	11
Associa OnCall	12
Transition Process	13
Your Investment	14
The Associa Difference	15
Associa Cares	16
Associa Advantage	17

### Meet the Team

We serve as an all-in-one partner to Leyden Rock Metropolitan District. With our proven technology solutions and highly skilled teams, the professional relationship we bring to a board and homeowners is best in class. Our culture is embodied by our family spirit and shared with our clients. We are involved in the communities we manage, supporting you, and making a difference. The more we get to know the communities we serve, the more effective we can be, working together as a team.



#### Kim Corcoran, CMCA®, AMS®, PCAM® - President

As a results-oriented leader, Kim Corcoran supports the team in delivering exceptional service and value to the Board and communities we serve. In a business that demands strong relationship skills, Kim understands the importance of effective communication and providing excellent and proactive customer service. Her expertise in budgeting, operations and board governance produces solutions, helping to create strong teams, partnerships and results.



#### Shawnell Corn, CMCA®, AMS® - Vice President of Operations

Shawnell has vast experience in fast paced multi-entity and multi-currency real estate environments. She specializes in building high performing teams with positive rapport while implementing policies and procedures that utilize economies of scale to successfully reduce process time. Having previously worked for Associa in New Mexico, Arizona and Florida, Shawnell has held several positions including director of accounting, collections manager and accountant. She works well with both clients and community managers to ensure the preparation of accurate and timely financials as



#### Justin Heckmaster - Business Development Manager

well as innovative solutions to complex financial challenges.

A Colorado native, Justin has more than 25 years of experience in general real estate, new home sales and construction, and community association management. With his experience successfully managing communities and his understanding of the challenges board members face, Justin effort-lessly transitioned to the role of Business Development Manager. He has a passion for delivering exceptional customer service through ongoing communication and education and works diligently with our team and potential clients to introduce all the services and programs Associa can provide.

We are part of the Associa family of HOA management firms. Associa's 43+ years of experience give our locally operated branches the resources they need to deliver for you.

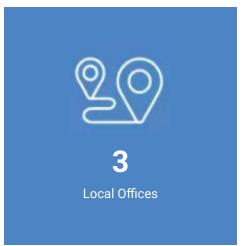




# Local Experts. Proactive Management.

Associa Colorado offers the full spectrum of HOA, condo, and mixed-use property management services. Our local talented teams demonstrate our values and lead the industry in training and earning professional certifications and designations. With local expertise and strong leadership, we take pride in helping the communities we serve achieve their vision.













### **Services Overview**

We are here to help your Metro District be successful. Your goals for Leyden Rock Metropolitan District are our goals.

Whether you are a self-managed community looking for additional support, or a master-planned community seeking full-service management, our experienced team can customize a plan that's right for you. The transition from your current management company to Associa Colorado requires great attention to detail. You will have our expert support every step of the way.









WATCH AN INTRO
TO ASSOCIA VIDEO



### **Expert Community Management**

We like to say that Associa Colorado helps make community happen. Why do we say this? Because creating a vibrant and engaged community doesn't just happen on its own. It happens when you pay attention to the small details and the big picture. We will advise, recommend, and support you on all the decisions and activities that can enhance and preserve the longevity of your community. The services below are just a sample of what we can do for your Metro District.

#### **TOP-TIER MANAGEMENT SERVICES**

- Professional board consultation
- Local customer support team
- Contract negotiation and contractor supervision
- · Complimentary board orientation and seminars
- Insurance management

#### **BULLETPROOF FINANCIAL MANAGEMENT**

- Comprehensive, real-time financial reporting
- Budget analysis and preparation
- Investment fund monitoring
- Accounts payable and accounts receivable services
- \$6 million fidelity bond, the industry's highest level of protection

#### **PROACTIVE COLLECTIONS & ENFORCEMENT**

- Governing documents enforcement
- Delinquency and violation notices
- · Delinquent account management
- · Third-party collection agency
- Call center, lien recordation, personal litigation, and foreclosure action

#### **FAIR ELECTIONS & GOVERNANCE**

- Preparation of board updates and meeting packages
- Board portals for access to financials, work orders, private messages, and violations
- Homeowner portals for access to meeting schedules, minutes, voting capabilities, and surveys
- Architectural and design review services
- And more!



# **Training & Education**

At Associa Colorado, we invest in our employees in ways that matter to you. When it comes to employee education, training, and development, we are proud to lead the way in the HOA management industry. We are committed to serve our clients with well-trained, empowered, and motivated team members.

We equip our team members with the tools they need to strengthen their expertise and continue their education through our comprehensive learning program, Associa University. Associa University facilitates career advancement and professional skill elevation by offering a classroom experience, virtual instruction, and a customized platform with a specialized curriculum for every role. Through Associa University, we also provide:

- Support for industry certification and advanced designations
- On-demand online learning
- Collaborative learning groups
- Career path and ongoing development opportunities
- Webinars presented by our learning partners (DeVry University, University of Dallas)
- Special tuition discounts with our learning partners
- Skill assessment and leadership development

#### **HUMAN RESOURCES FOR YOUR COMMUNITY**

By choosing us, you are partnering with a company that has the knowledge, education, resources and training available for your community. If your community needs dedicated on-site staff, our HR Services team will recruit, screen, interview and train a team, eliminating all the liability for the Metro District. Your on-site employees will also qualify for our comprehensive benefits package.



As a condo owner for 18 years and a board member for 10 years, I couldn't ask for a better management company.



# Secure Technology

To maximize the security of sensitive information and assets, we have built our IT infrastructure based on the privacy and protection of funds, transparency, and efficiency. We utilize cutting edge software to meet these requirements.

#### **TOWNSO**

Through our partnership with TownSq, we offer an innovative all-in-one app for managed communities.

- Online payment capabilities
- Real-time reporting
- Seamless communication tools
- Document storage
- · Package management
- Custom community websites
- Architectural Requests
- Amenity reservation management
- And more!

# COMMUNITY MANAGER DASHBOARD

Our Community Manager Dashboard enables managers to communicate across teams, deliver financials, and manage timely tasks and assignments from a single, remote-accessible dashboard.

### C3: COMPLETE CONTROL FOR COMMUNITIES

C3 is our proprietary enterprise management software that tracks the full spectrum of key community operations.

- Financial management
- A/R and A/P
- Budgeting & Reporting

#### **STRONGROOM**

Strongroom is a best-in-class product that provides both unparalleled safety and convenient, enterprise-level verification measures and secure access to review and approve your invoices.

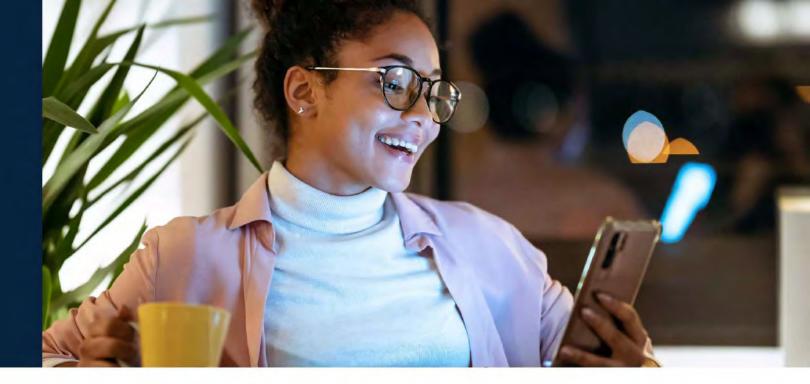
- · Complete data protection
- Centralized invoice processing
- Automated invoice approval workflows

#### **VENDOR ACCESS PORTAL**

This portal gives trusted vendors a centralized, easy-to-use interface where they can verify documents such as tax and insurance forms, invoices, contracts, and process payments efficiently and securely.

#### **COMMUNITY ARCHIVES**

Community Archives provides no-hassle document retrieval.
Our real estate document solution delivers critical property information to Realtors®, title companies, attorneys, mortgage lenders, and homeowners.



# TownSq App

#### COMMUNITY LIVING HAS NEVER BEEN EASIER.

Designed as an all-in-one solution for managing communities, TownSq delivers the most complete, mobile experience by helping you connect, collaborate, and stay up to date on everything happening in your community. Improve and simplify your daily responsibilities while ensuring homeowner voices are heard with the TownSq app.

#### CONNECT

- Easily communicate with your neighbors, community management team, and board
- Access and update your account
- Pay online and review account balances anytime
- Make your voice heard with community polls

#### **COLLABORATE**

- Submit work orders, service, and architecture requests with no hassle
- Reserve and manage common areas and amenities
- Manage committee special projects and assignments

- Post community updates and announcements quickly
- Save time and reduce paperwork

#### **STAY UP TO DATE**

- Get up-to-date community news and events
- Receive status updates on your requests
- Schedule push notifications for upcoming projects and completed assignments
- Upload and access Metro District documents whenever you need













### On-Demand Professional Maintenance

Maintenance is vital to protecting and preserving real estate values in your community. It can also be daunting and time-consuming. Associa OnCall offers expert services for hassle-free maintenance to assure your peace of mind. Our teams are licensed, insured, bonded, and compliant with OSHA regulations. They can provide a broad range of services to ensure your community maintains property values and preserves the investments you make.

#### MAINTAINING YOUR COMMUNITY

- Care and oversight of common areas, landscaping, and repair services
- Community inspections and property condition monitoring
- Routine maintenance and unexpected repairs
- Capital projects
- Needs assessment and reserve fund analysis
- Preventative maintenance programs

- Project management and oversight
- Log, review, and dispatch service requests
- Upload violations to management software in real-time via our mobile app
- Submit work order requests anytime online or via our mobile app
- Vendor review and assessment
- And more...just ask us



As a board member, I feel empowered to make good decisions about my community; a significant part of that is the toolkit provided by our Associa team.



### Associa OnCall

#### YOUR COMMUNITY MAINTENANCE SOLUTION

The upkeep of your community or home is essential not only for retaining property values, but also for security and peace of mind. With Associa OnCall, you can count on expert service from a trusted local vendor, and rest assured that all your maintenance issues can be resolved with a simple phone call. Our trained and certified technicians are available to your community on an hourly or contract basis to carry out a broad portfolio of Metro District-related services, including:

#### **AMENITIES**

- Pool & playground maintenance and cleaning
- Fitness room sanitizing
- Common area & clubhouse disinfecting
- Walking trail upkeep

#### **EXTERIOR**

- Lighting
- Roofing
- Downspouts & building drainage management
- Siding, trim, & concrete repairs
- Sign installation and replacement
- Pressure washing
- Winterizing
- Painting

#### **MISCELLANEOUS**

- Dryer vent upkeep
- Gate repairs
- Electrical repairs
- Equipment tune-ups
- Plumbing
- Dog station installation
- Garbage container maintenance
- New development & one-time clean-ups
- Pest management



When you require assistance with repairs, installation, or supervision Associa OnCall is here to help.

### **Transition Process**

We have a dedicated transition team that works with your manager, current company, and Metro Districtto ensure a professional, seamless transition. This process involves reviewing financials, governing documents and CC&Rs, and past meeting minutes and policies. It also involves vendor contracts and scopes of services while collecting all homeowners' fees and balances, holding vendor walks, and board orientation or meet-and-greet.

#### PHASE 1

#### **FINANCE & ACCOUNTING**

- Obtain tax ID, assessment rates, unit details, annual payment plan, current financial statements, budget, vendor listings, banking signature cards, contractor information, payroll information
- Identify most recent tax return and franchise return
- Present collection policy to the board for approval
- Set up resale/transfer and refinance process
- Review delinquent accounts
- Review all existing collection letters and setup new letters
- Meet with board to review the budget

#### **OPERATIONS**

- Review community layout
- Review transition and internal audit of documents
- Review articles of incorporation, bylaws, amended and restated CC&Rs
- Document residential guidelines
- Gather resolutions, meeting minutes, pertinent reports
- Obtain insurance certificates from insurance agents and present Best Practice policies to board
- Establish new SOPs
- Review reserve study
- Meet vendors and determine status (if applicable)
- Design welcome package

#### COMPLIANCE

- Review deed restrictions and enforcement
- Review all existing covenant violation letters and setup
- new letters
- Load architectural modifications into C3
- Drive property with community manager

#### COMMUNICATION

- Meet with board for a transition session
- Review website or create new site
- Contact all Metro District members
- Notify contractors, insurance, city/county and vendors
- Schedule initial meet and greet between board & the management team

#### **TRAINING**

- Onboard executive staff
- Develop training calendar (if necessary) •

Train community manager

- · Review and train Metro District on policies
- Train vendors on AVA process
- Board orientation and training

#### PHASE 2

#### **FINANCE & ACCOUNTING**

- Discuss financials and inform board of any discrepancies
- Make recommendations on current financial state
- Determine annual and long-range goals
- Implement collections process approved by board

#### **OPERATIONS**

- Inventory all facilities and assets
- Establish annual calendars for management, vendors, and the Metro District membership
- Instruct community manager to evaluate all processes

#### COMPLIANCE

 Drive property again and give community manager direction on all established and new enforcement procedures

- Community Management team performs initial inspections with all stakeholders
- Review all pending covenant violations

#### COMMUNICATION

- Conduct initial meet and greet between board & the management team
- Schedule initial meet and greet between the Metro District and the management team (optional)

#### **TRAINING**

- Continue training procedures for community manager
- · Complete all software training with board and other users
- Adjust processes and procedures as needed

#### PHASE 3

#### **BOARD EVALUATION**

· Executive staff and board to evaluate community manager

#### COMMUNICATION

- Board invite to TownSq
- Homeowner welcome and invite to TownSq

### Your Investment

Thank you for the opportunity to present how we can work with your community to achieve its vision. If you have any questions about the contents of this proposal, please reach out to jheckmaster@associacolorado.com. We look forward to the possibility of becoming your community management partner and helping your community thrive.

#### AT A GLANCE PROPOSAL INCLUDES:

#### **ADMINISTRATION**

- · Care and oversight of the building and common areas
- Screening and assistance in selection of vendors and management of contracts
- Resale processing, documentation, and transfer management
- · Insurance and claims management
- · Advanced compliance inspections
- · Facilitation and access to providers for project loans
- Project management and facilitation
- Assistance in rules enforcement

#### **FINANCIAL**

- Preparation of annual budget
- Maintenance and reconciliation of bank accounts
- Preparation and distribution of financial reports
- · Collection of assessments

- Set up of account payment systems
- · Delinquency collection reports
- · Tax and audit facilitation
- Provide accounts payable and financial accounting services

#### **COMMUNICATION**

- Dedicated assistant manager for resident inquiries (phone calls, emails, TownSq requests, work orders)
- · After hours call center for emergencies

 With TownSq, residents can manage their accounts, pay online, get up-to-date community news and events, request and review status of service inquiries, any time from any device.

We are pleased to guarantee the management fees quoted below for the next ninety days, providing you the necessary time to evaluate the value and services included in this proposal.

#### YOUR MANAGEMENT FEE INCLUDES:

- Preparation of board management report and attendance at twelve (12) board meetings.
- 24 site visits.

\$4 per home, per month

ONE-TIME SETUP FEE

\$1,000



### The Associa Difference

We are committed to making a real difference for our clients. When you partner with us, your community, Metro District and homeowners get access to unmatched programs and services. In short, we put the power of our national resources to work for YOU.

#### **ASSOCIA ADVANTAGE**

- A national program offering deep discounts from trusted vendors like The Home Depot and Orkin
   saving you time and money.
- A waste hauling and recycling service that leverages a collective buying power pool to ensure your community has the best rates for these services.

#### **ADDITIONAL BENEFITS**

- A restoration service that has helped hundreds of communities rebuild after disasters like floods, fires, and hurricanes. Learn more at <a href="https://linear.com">https://linear.com</a>.
- A one-stop source for exceptional, affordable insurance for communities. Learn more at associationsinsuranceagency.com.

#### **ASSOCIA CARES**

 A culture driven by our values to make an impact for families in the communities where we live, work and play. Learn more at <u>associacares.org</u> and <u>associasupportskids.org</u>.

- An energy saving program that provides significant electricity savings to Associa managed communities.
- A streamlined Amazon delivery service providing safe and secure access and saving staff time on package management.
- Learn more at <u>associaadvantage.com</u>.
- A commitment to support living in healthy and sustainable ways. Learn more at associagreen.com.



We have the most advanced services, technology, and products to help achieve your vision and serve your community. I invite you to discover how Associa is making a difference in communities across North America and how we can do the same for yours.

- John Carona, Founder & CEO





### **Associa Cares**

#### **ASSISTING FAMILIES & COMMUNITIES IN CRISIS**

Associa Cares is a 501(c)(3) nonprofit organization created to assist families and communities in crisis as a result of natural and manmade disasters. Funded entirely by tax-deductible donations of Associa employees and concerned citizens across North America, we administer resources to where they are most needed.

We help people get back on their feet and recover as quickly as possible by:

- Responding to both Associa-managed and non-Associa communities in need
- · Motivating our employees and clients to join us in making a difference
- · Raising funds and safeguarding financial resources to fulfill our mission

And it is all done with time donated by Associa employees.





# Associa Advantage

#### EXCEPTIONAL VALUE. EXCEPTIONAL LIVING. SIGNIFICANT SAVINGS START HERE!

Associa Advantage puts purchasing power in your hands. We create partnerships with well-known brands and negotiate discounted prices based on our substantial buying power. Then we make these savings opportunities available to your Metro District, saving you time and money. All national and local vendors are pre-screened and vetted, so you know you will get expert service from people you can trust. And best of all, this is available to Associa-managed communities at no extra cost.

#### **PARTNER CATEGORIES**

- Elevator service
- Fitness equipment
- Janitorial supplies
- Landscaping
- Maintenance supplies
- Paint supplies & services

- Pest control
- Pet waste supplies & services
- Plumbing
- Security
- And more!

#### **FEATURED PARTNERS**



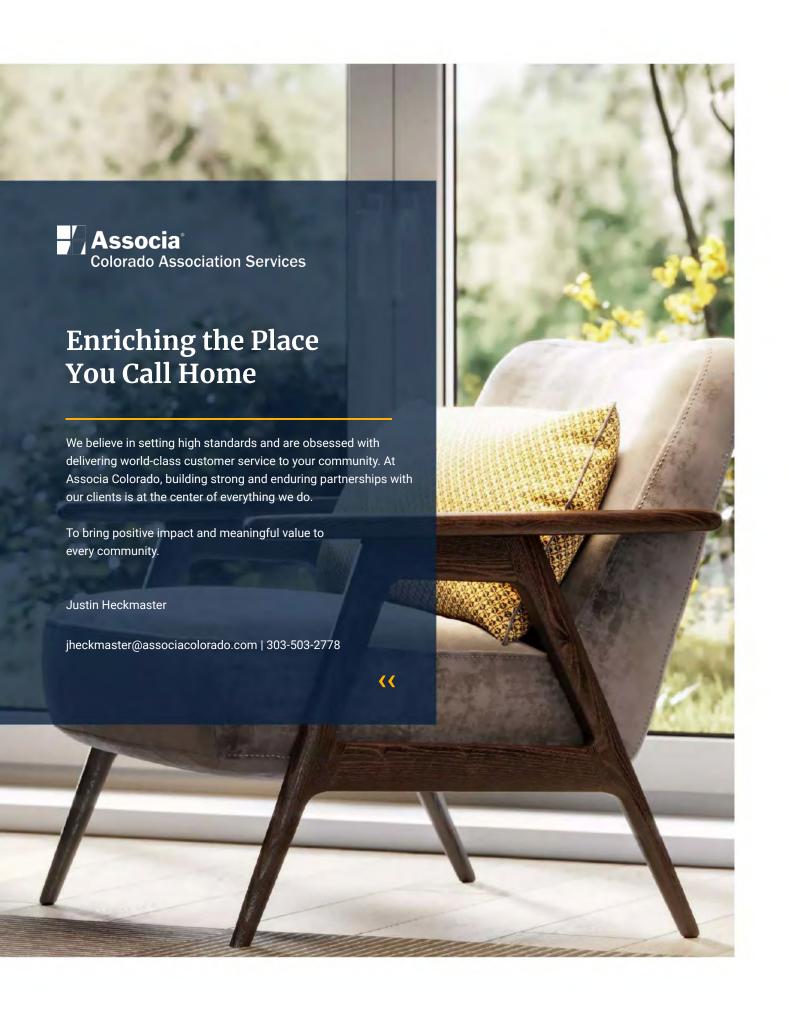














# **Exhibits**



#### Menu of Services

Leyden Rock Metropolitan District

Term of contract from 06/01/2023 through 05/31/2024

Board/Special/A	nnual	total	meetings		12
Community	site	visits		<u>;</u>	24

- Certified Mail for Demand Notice\*
   \$5 plus costs
- Physical Posting of Delinquency Notice at Property\*
   \$10 plus process server costs
- Referral to Attorney:
   Collections/Enforcement/Coordination\*
   \$175/occurrence
- Payment Plan Administration\*
   \$15 per set up
- Collections Small / Late / Attorney / Bankruptcy Notice\* \$11

- Monthly Email of Itemized Ledger (if email is on file) \*
   \$2
- Extra Compliance Inspection (w/in 7 days of 30-day cure)
   Management hourly rate
- Translation Services
  Direct costs + 15%
- Violation Letters: 1<sup>st</sup> / 2<sup>nd</sup> & Subsequent Notice \$11 - \$25
- Collections 2nd warning / Demands\* \$40

#### **Exhibit B**

#### Maintenance / Management / Accounting Services at an Hourly Fee

- Maintenance Business Hours / Dedicated \$80/hour plus materials / \$75/hour Dedicated
- Maintenance After Hours / Holiday or Emergencies
   \$135/hour plus materials
- Management \$150/hour
- Accounting/Assistant Managers \$125/hour

#### **Additional Services**

- 1099 Preparation \$40/vendor
- Access Card / Key / Gates
   \$15 per card
- Gate Management \$10 per month
- Tax Preparation \$250
- Annual Filing (DORA, SOS, Agent, CCIOA) \$85/occurrence plus postage and printing

- Special Assessment Administration
   \$7.50 up to 100 units plus \$.75 each additional 50 units;
   minimum \$50
- Photocopies & Scans / B&W Color
   \$.46 \$1
- Paper / Colored Paper Card Stock / Postcards
   \$.75 \$.95
- Monthly Statements Replacement Coupon Book \$2.58 - \$13.80
- Postage / Mail Prep (Folding & Stuffing)
   US postal rates / \$.25

Labels Small – Large
 \$.25 - \$.50

Direct Debit

\$35/month - \$5/set-up

Envelopes / Standard-Large
 \$.52 - \$1 each

 Monthly Account Maintenance \$1/unit (non coupon/statement)

• Metered Utility Billing \$.50/unit

> Annual File Set-Up \$2.65/unit per year

Check Stock - Emergency Check
 \$2/check - \$50/occurrence

 Return Check / Stop Payment \$30/occurrence

• TownSq Architectural Module

\$30.00 per month from 0 to 499 homes / \$50.00 per month from 500 to 999 homes / \$75.00 per month for 1000+ homes

 TownSq Homeowner Platform Hosting \$5 per month

Website (in addition to TownSq)
 Standard \$65/ - Custom URL \$75 / Set-up \$150

Welcome Packets

\$10

Additional Bank Reconciliation

\$35/month per account over the 3 included

 Certified Mail \$5 plus costs

 Project Services: Management of Special Construction Projects at Hourly Rate or as % of Project Expenses; As Negotiated with the Board

On-Call Emergency Access

\$15/month includes 15 calls & \$5/call thereafter

 Monthly Digital/Hard Copy Storage \$15 / \$6 per physical box

 Supplies/Services Purchased for HOA / FedEx / UPS / Courier / Expedited Mail 3<sup>rd</sup> party charge Cost plus 25%

 Administration of Losses: Insurance Claim at 6% of claim (excludes LHR Managed Claims) Non-Filed Loss & Services
 Hourly Rate

• Transition Out

One month's management fee

#### **Exhibit C**

Settled Between Buyer / Seller; Not Billed to Association – Subject to Change Resale, Resident Change, Transfer and Disclosure Certificates

 Preparation of Status Letter or Statement of Account – New Home / First Closing Statement \$250 - \$200

 Completion of Mortgage / Lender Questionnaire \$225

 Foreclosure Resale Package - Resale Documents Package - Bank Owned Realtor Listing Package \$200 - \$200 - \$80

• Custom Lender Forms \$190

• Transfer of Ownership \$250

• Refinance Only Statement of Account \$85

 Occupancy – Appraisal Info / Financial Packet / Meeting Minutes

\$85

 Expedited Services (per request/package) \$80/tier 1 & \$150/tier 2

• Lender Questionnaire Package - Governing Documents \$225 - \$80

• Covenant Compliance Inspection (CCI) \$150

 Updates (ordered within 60 days of original) \$75

 Realtor Listing Information - Purchaser Research Package -Loan Estimate

\$75 - \$100 - \$50

Hourly Fees may be assessed for items and/or time outside the scope of standard management services

Covenant Compliance Inspections will be mandatory with all Status Letter orders to ensure any violations are disclosed during the closing process

All prices listed in Exhibit A through C are subject to change with sixty (60) days' notice.

List of Associa Affiliates available upon request (Exhibit D)



#### Exhibit D

#### Confidential and Proprietary

#### **Exhibit D**

Advanced Technology Group, Inc.

Associa Abstract Services, Inc.

Associa Advantage, Inc.

Associa Client Shared Services Center, Inc.

Associa Community Watch

Associa Developer Services, Inc.

Associa Digital Services, Inc.

Associa Financial Solutions, Inc

Associa Green

Associa OnCall

**Associa Supports Kids** 

Associations Insurance Agency, Inc.

Avid Xchange, Inc.

City National Bank

Comdata

Community Archives, Inc.

First Associations Bank

First National Bank of Kemp

HOA Collection Services, Inc.

Lincoln Hancock Restoration, LLC

Mutual of Omaha Bank

**New First Bank** 

Optimal Outsource, Inc.

Pacific Premier Bank

Platinum Title Services, LLC

TownSq

**Union Bank** 

Urjanet

<sup>\*</sup>Other entities as periodically may be disclosed through amendment of the Agreement or as published on Agent's website.



#### **Exhibit E**

#### **Human Resources Services**

#### A. SERVICES

- Colorado Association Services (CAS) and/or CAS's subsidiaries shall provide CAS employee(s) as on-site employees
  to deliver services to the Metro District.
- 2. The employee(s) shall report directly to Colorado Association Services (CAS) with a representative of the Board of Directors in a secondary reporting position.
- 3. The employee(s) shall perform their duties at the physical location of the Metro District.

#### **B. COMPENSATION**

- The Association shall pay the following to Colorado Association Services (CAS) and/or CAS's subsidiaries for the services
  to be rendered hereunder:
  - (a) An amount equal to the Gross Wages paid to each employee, plus any and all local, state and federal employment taxes, Worker's Compensation, EPLI, and health insurance and payroll processing, plus any and all sponsored benefit plan expenses, mileage, and any associated expenses as outlined in Exhibit F. In addition, the Metro District will pay CAS a twelve percent (12%) administrative fee on all charges listed herein, which shall be automatically be collected via ACH (Automatic Clearinghouse) twice a month with each payroll and do not require Board approval.
  - (b) The Association will be responsible for expenses identified in Exhibit F attached.
  - 2. All fees for Human Resource Services are invoiced and shall be collected via ACH (Automatic Clearinghouse) twice a month with each payroll. In the event that funds are not available all unpaid balances shall bear interest at the rate of 1-1/2% per month, with accruing interest compounded monthly.

#### C. OBLIGATIONS OF COLORADO ASSOCIATION SERVICES

- 1. Colorado Association Services (CAS) will provide an invoice outlining the accounting of the gross wages, insurance, taxes and any other expenses, including the administrative fee each month.
- 2. CAS shall be responsible for all local, state and federal employment taxes, workers compensation insurance and standard CAS health insurance contribution.
- 3. In case of PTO (vacation, sick or other types of authorized leave) CAS shall provide an alternative on-site staff member (if so requested by the Board). This coverage is an additional cost at the option of the Metro District.
- 4. Assigned on-site employees shall operate and be governed by the applicable guidelines such as, but not limited to; Holidays, Vacation Policies, Sick Leave, Bereavement Leave, Jury Duty, Military Leave, Disability Leave, and Unpaid Leave as outlined in the Colorado Association Services' "Employee Handbook". A schedule of holidays for the calendar year is available to the Association, and assigned on-site employees are allowed paid time off or Holiday Pay in addition to regular pay if required to work on the Holiday at the Association's expense.
- 5. All assigned on-site employees will be supervised by CAS off-site personnel, and off-site personnel will perform periodic on-site visits.
- 6. CAS may periodically require employees to attend job-specific training or attend staff meetings for purposes of professional development at the Metro District's expense as needed not to exceed twenty (20) hours per employee per any quarter, unless approved by the Board of Directors.

#### D. OBLIGATIONS OF ASSOCIATION

- 1. All expenses identified in paragraph C above shall be borne by The Metro District. Additional benefits requested by the Metro District shall also be at the expense of The Association.
- 2. In the event there are performance concerns or disciplinary action is necessary, the Metro District agrees and accepts that CAS will follow progressive corrective action(s) in accordance with the employee manual prior to removing the assigned employee.

	_	
President Colorado Association Services	Date	
Leyden Rock Metropolitan District		
Date		
Name		
Title		

3. Should homeowners or residents threaten, harass or attempt to harm any assigned on-site employee, the Metro District agrees to deploy the Metro District's attorney to resolve homeowner and/or resident issues that involve CAS employee(s) and any associated costs will be the expense of the Metro District.

Remainder of page left intentionally blank

#### **EXHIBIT F**

### MANAGEMENT CONTRACT ADDENDUM MISCELLANEOUS COST RESPONSIBILITY CHART

	Association Responsibility	CAS Responsibility
Gross Wages	Yes	
Federal, State, Local Payroll Taxes	Yes	
Workers Compensation	Yes	
Employee Liability Insurance	Yes	
Advanced Recruiting (Posting, Interviewing, etc.)	Yes	
Hiring Assessments, Documentation, and Background Checks	Yes	
Payroll Set up fee for new hires	Yes	
Uniforms	Yes	
Tools and/or equipment stipend	Yes	
On-Site Staff Telephone (both wire and cellular)	Yes	
On-Site Office Furnishings	Yes	
On-Site Office Machines/ PC Equipment/Software	Yes	
On-Site Staff Mileage and Travel Allowance	Yes	
On-Site Custodial Equipment	Yes	
On-Site Custodial Consumable Supplies	Yes	
Manager's Standard Benefits Program	Yes	
Employee Bonuses & Associated Taxes – Optional in the event the Board directs bonuses	Yes	
Education / Training / Certifications (ex. First Aid, OSHA/Pool/HVAC, etc.) and CAI classes, CMCA, AMS, PCAM and State Licensing Costs	Yes	
Colorado Association Services Specific Training		Yes
Anniversary and/or Recognition (Colorado Association Services Programs)		Yes
401K Matching Contributions		Yes

Items shall be noted as "Yes" or "N/A"
Applies only to work-related business for the on-site personnel

Colorado Associatio Direct Cost*Markup 12.00%  District Manager w/ Benefits @ \$45/hr Yes Yes Salary Full Time 100% \$3,600.00 \$3,600.00		Operations Coordinator Benefits @ \$3(	w/ Coordinator w/	Lifestyle Coordinator Part Time Hourly WO/ Benefits @ \$27/hr No No	Lifestyle Coordinator Part Time Hourly WO/ Benefits @ \$30/hr No	
District Manager w/ Benefits @ \$45/hr Yes Yes Salary Full Time 100% \$3,600.00	District Manager w/ Benefits @ \$50/hr Yes Yes Salary Full Time 100%	Operations Coordinator Benefits @ \$3(	Operations W/ O/hr Benefits @ \$35/hr Yes Yes	Coordinator Part Time Hourly WO/ Benefits @ \$27/hr No	Coordinator Part Time Hourly WO/ Benefits @ \$30/hr	
District Manager w/ Benefits @ \$45/hr Yes Yes Salary Full Time 100% \$3,600.00	District Manager w/ Benefits @ \$50/hr Yes Yes Salary Full Time 100%	Operations Coordinator Benefits @ \$3(	Operations W/ O/hr Benefits @ \$35/hr Yes Yes	Coordinator Part Time Hourly WO/ Benefits @ \$27/hr No	Coordinator Part Time Hourly WO/ Benefits @ \$30/hr	
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\$3,600.00 \$3,600.00		100%	100%	100%	100%	
\$3,600.00	Ψ+,000.00	\$2,400.00		\$27.00	\$30.00	
* *		Ψ2,400.00	Ψ2,000.00	φ27.00	ψ30.00	
* *	\$4,000.00	\$2,400.00	\$2.800.00	\$27.00	\$30.00	
/h	26	φ2, <del>4</del> 00.00 26	26	26	26	
26 2080	2080	2080	2080	1040	1040	
2000	2000	2000	2000	1040	1040	
\$93 600	\$104,000	\$62.400	\$72 800	\$28.080	\$31,200	
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\$127,846.03	\$141,031.39	\$88,289.94	\$101,475.30	\$36,551.97	\$40,507.59	
\$61.46	\$67.80	\$42.45	\$48.79	\$35.15	\$38.95	
<b>***</b>	VOLUE	V.2.10	V.00	700.110	your c	
	<u>Annually</u>	Annually	!			
	\$252,687.94	to \$283,014.2	28			
Monthly Fee Billable to Client**  1.439 units, at \$4 unit/month = \$5,756 /month \$69,072						
7111011111	<u>Ψ03,012</u>	<u> </u>				
F	¢004.700 /	4- 40-0 000 1		chaoses to opt out of provided medical	penefits plan as they already have be	nefits provided by a spouse. There
Total Employee Billable & Monthly Fee = \$321,760 / year to		to \$352,086 / y	\$352,086 / year		fore, we would not bill the District for that employee's medical benefits and the District would only be for the actual costs incurred. This would also be applicable to part time employees who may only qual	
				certain benefits.	so approasio to part time empi	-, mio may only quality for
				At Monthly for wester advers	number of units at the time of a	A agracment Destruction
				assessable units within the District at 9	Jumper of utilits at the time of executions  A per unit per month, monthly fee who	ıy ayı eement. Per Exhibit B, 1,439 uld be \$5,756, and \$69,072 annı-
	\$93,600 42.00 538.75 \$7,160.40 \$7,741.15 \$2,526.93 \$2,935.28 \$6,144.88 \$1,200.00 \$7,344.88 114,148.24 \$127,846.03  \$61.46	\$93,600 \$104,000 42.00 \$2.00 \$2.00 \$38.75 \$38.75 \$38.75 \$38.75 \$38.75 \$38.75 \$38.75 \$38.75 \$38.75 \$38.75 \$38.75 \$38.75 \$38.536.75 \$2.526.93 \$2.807.70 \$2.935.28 \$3.231.55 \$6.144.88 \$6.144.88 \$1,200.00 \$1,200.00 \$7,344.88 \$7,344.88 \$114,148.24 \$125,920.88 \$127,846.03 \$141,031.39 \$41.03	\$93,600 \$104,000 \$62,400  42.00 42.00 42.00  538.75 538.75 538.75  \$7,160.40 \$7,956.00 \$4,773.60  \$7,741.15 \$8,536.75 \$5,354.35  \$2,526.93 \$2,807.70 \$1,684.62  \$2,935.28 \$3,231.55 \$2,046.45  \$6,144.88 \$6,144.88 \$6,144.88  \$1,200.00 \$1,200.00 \$1,200.00  \$7,344.88 \$7,344.88 \$7,344.88  114,148.24 125,920.88 78,830.30  \$127,846.03 \$141,031.39 \$88,289.94  \$61.46 \$67.80 \$42.45  Annually Annually  \$252,687.94 to \$283,014.54  /month \$69,072 \$69,072	\$93,600 \$104,000 \$62,400 \$72,800 42.00 42.00 42.00 42.00 538.75 54.44.85 54.44.85 54.44.88 56.144.88 56.144.88 56.144.88 56.144.88 56.144.88 56.144.88 56.144.88 56.144.88 57.344.88 \$7.344.88	\$93,600 \$104,000 \$62,400 \$72,800 \$280,080 42.00 42.00 \$38.75 \$38.75 \$5	\$33,600 \$104,000 \$62,400 \$72,800 \$28,080 \$31,200 \$42.00 \$42.00 \$42.00 \$42.00 \$42.00 \$42.00 \$42.00 \$42.00 \$42.00 \$42.00 \$42.00 \$538.75



# Timberline District Consulting, LLC Response to Request for Proposals

District Management Services
Community Management / Covenant Control / Open Space &
Grounds Maintenance Oversight / Pool & Clubhouse Operation
and Maintenance Oversight

Prepared for Leyden Rock Metropolitan District Board of Directors

C/O Megan Murphy

mmurphy@wbapc.com

By:

Timberline District Consulting, LLC P.O Box 351929 3051 W. 105<sup>th</sup> Ave Westminster, CO 80031

Phone: 303-359-9330

Email: jacobs@timberlinedc.com

Date: April 14, 2023

#### **Timberline District Consulting, LLC**

#### **Executive Summary**

Timberline District Consulting, LLC (TDC) was formed in 2015 to provide full scale District and Community Management services to Metropolitan Districts and Homeowner's Associations along the Front Range of Colorado. Most of the Districts and Communities we manage are comprised of professionals who are appointed, elected or volunteer to be on the Boards while maintaining full time jobs within the land development and homebuilding industry. Most Board Members do not have the time to manage the community on a day-to-day basis. TDC was formed having an overriding goal to provide District management, community services, covenant control and landscape management to enable our Districts to operate and maintain their communities at the highest level.

TDC manages all aspects of the communities we serve in partnership with District Attorneys and Accounting firms. We provide District and Community Management services including the Design Review process, landscape maintenance management, landscape irrigation systems management, improvement inspections, covenant and architectural control and inspections and covenant violations and enforcement processes. We are excited for the opportunity to provide these services to the Leyden Rock Metropolitan District.

TDC has over 20 years of experience in working with special districts and homeowner's associations. Prior to forming TDC, Jerry Jacobs worked for Oakwood Homes for 13 years in the Land Development and Acquisition department. Responsibilities included trunk line infrastructure design and construction, community development, community management, asset transition from developer to Metro Districts, financial projections and analysis and District bond issuance and re-financing. Brittany Barnett is the Executive Vice President serving in all our communities on every level of District and community management. Prior to joining TDC, Brittany was the Lifestyle Director for an Active Adult community in Denver and has extensive experience in community lifestyle programming. Together we support a team that specializes in District Management, Community Management, Landscape Management, design review process, architectural control, facilities management and maintenance, and day to day operations of the 33 Metro Districts we serve.

TDC is highly organized, stable, effective, efficient and has the experience of serving Metro District Boards and Community Authority Boards in large scale Master Planned Communities and smaller enclave communities along the Front Range of Colorado for many years. TDC exists because of these qualities and the long-term relationships that we have cultivated over the years in the District management, community management, land development, acquisition, financing, and home building industry here in Colorado. We have the experience and pride ourselves in assisting homeowner Boards, development Boards and Community Authority Boards in navigating through the challenges that communities are faced with as they transition away from developer involvement at the end of build out. We value long term relationship opportunities and work to service those clients at our absolute best.

In addition to our resources on the District and Community Management side, we have a sister company Foothills Facilities Maintenance that we contract with to service all of the District and community assets including, but not limited to, community pools, clubhouses, cabanas, mailboxes, guardhouses, playground equipment, park assets, security systems, access control, etc.

#### **Section I. Bidder Contact Information**

- 1. Timberline District Consulting, LLC
- 2. Jerry Jacobs President
- 3. Address:

P.O. Box 351929 3051 W. 105<sup>th</sup> Ave Westminster, CO 80031

Phone: 303-359-9330

Email: Jacobs@timbelinedc.com

#### Section II. Qualifications of Bidder

#### **Experience in providing services to special districts:**

Timberline District Consulting LLC (TDC) provides a full-scale Metropolitan District solution to managing developments and Master Planned Communities for District's Board of Directors. TDC manages all of the day-to-day operations on behalf of the Board for all District owned assets, performs covenant control, manages contractors, vendors, suppliers, pond amenities, water systems, drainage ways/systems, trunk line infrastructure, residential service line infrastructure, gated communities, private streets, access, security, landscaping, irrigation systems both potable and raw water systems, pools, clubhouses, guardhouses, etc.

#### **Communities currently under TDC Management:**

- ➤ The Aurora Highlands Community Authority Board 185 SFD homes approximately 12,500 at buildout to include multiple clubhouses and pools
- ➤ Vauxmont Metro District 1,800 SFD homes in the Candelas community 66 alley lot SFD homes 2 Community pools and 2 Clubhouses staffed full time by TDC
- ➤ Green Valley Ranch North approximately 5,000 existing SFD homes
- ➤ Town Center Sub-district #2 492 existing Shared Driveway SFD homes
- ➤ Town Center Sub-district #3 144 SFD homes in Gated Private Community Pool and Cabana managed by TDC and staffed on the weekends
- ➤ Town Center Sub-district #5 148 existing Shared Driveway SFD homes
- ➤ Green Valley Ranch East Metro Districts No. 6 14 approximately 2,600 homes at buildout
- Second Creek Ranch Metropolitan District Operations and Maintenance District
- Central Adams County Water and Sanitation Metropolitan District
- ➤ Erie Highlands Metro Districts No. 1 5 approximately 800 existing SFD homes approximately 900 at buildout with multi-family and commercial in future master plan
- ➤ Erie Highlands Metro District No. 4 Community Pool and Clubhouse
- ➤ Thompson Crossing Metro Districts No. 3 6 approximately 1,200 existing SFD homes 1,800 homes at buildout Outdoor pool managed by TDC Future additional pool and Recreation Center slated for 2023
- ➤ Ebert Metro District Taxing District for approximately 5,000 SFD homes
- ➤ Belleview Village Metro District approximately 65 SFD homes 93 SFD homes at buildout

- ➤ TDC manages the Design Review Process for Banning Lewis Ranch approximately 3,200 existing homes approximately 62,000 at buildout
- Front Porch 93 SFD homes Community pool and dog park managed by TDC
- ➤ Denver Connection West Metro District 284 SFD homes 410 townhomes Community Clubhouse and outdoor pool

#### **Retail / Commercial:**

- Tower Commons Retail 12 tenants and private streets/storm/water/ sewer systems
- ➤ DIA Tech Center 15 tenants
- ➤ Nexus North at DIA Metro District 170 acres of commercial development

#### Multi Family:

- ➤ East Bend Metro District 92 Duplex homes at buildout
- ➤ The Towns at Oak Crest 48 existing Townhomes
- ➤ Westown Metro District 189 existing Townhomes Pool and cabana managed by TDC

#### Narrative of our overall approach with proposed staffing

Our approach to managing Districts and Communities is team oriented. In this type of situation, we typically have leadership involved on the front end to assist the Metro District Board in the transition to new management. We will work with the District Board and accountants on budgets, projections, and audits much the same way we do in all our other Districts. Once we are up to speed on all of the governing documents, policies, procedures and rules and regulations that are in place, we will transition our support over to one of our District Managers to take on the majority of the day-to-day operations with support from our leadership group, IT, facilities maintenance and back-office staff. We will provide any and all reports, and data throughout the year and work with the Board, District Attorneys, Accountants and other District support consultants to make sure all critical steps are accomplished.

TDC utilizes the proprietary management software Facilities Management Express (FMX). FMX is a secure, cloud-based database that allows us to manage all our properties and clients in one place adding efficiency and costs savings for our District Boards. FMX enables us to track action items, work orders, task orders, contracts, change orders and detailed history of each item. It also has a robust reporting component enabling us to generate reports for periodic updates and reporting to the Board. TDC employs cutting-edge software, Caliber, for compliance with Covenant Control, Architectural submissions, billing, data collection, robust reporting, and tracking capabilities. This flexible software can be utilized using a laptop, tablet, or any other mobile device for "real-time" data collection. TDC uses ArcGIS as our mapping solution giving us the ability to create any kind of map we desire. We use this mapping solution to create maps for ownership, maintenance responsibilities, landscaping components and responsibilities, snow removal responsibilities and routes, District assets, site selection and adjacency tracking, drainage components, ponds etc. We have provided an example maintenance map with this response submission.

We will provide District and Community Managers Reports for board meetings as requested. We can be responsible for posting, publications and record keeping as requested by the Board. All action items, landscape contracts, task orders and change orders will be managed and tracked through our FMX software solution pertaining to landscaping. We will work closely with CLA to manage budgets for short term, long term, capital projects, landscape maintenance, plant/material replacements, and update the Board as we progress through the year. A member of our leadership group will attend every Board Meeting, Special Meeting, Study Session, Public Forums and Committee Meetings of the Board as requested.

TDC has extensive experience in creating and updating Design Guidelines, Design Standards and conditions sheets that support the design review and inspection process. We will fully manage the design review and architectural control processes and any landscape escrow process put in place. We will work directly with the Board as the hearing officer for the Board depending on how this process is drawn up in the governing documents. We will fully manage enforcement, collections, and fine policies and work with the attorneys and the Board when changes need to be made. TDC will manage, administer, and enforce all policies, conditions, restrictions, rules, and regulations as adopted by the Board. We will coordinate, track and report to the Board and District Counsel on all fee collections and coordinate with CLA and Counsel on delinquent accounts. Our team will manage covenant enforcement and record keeping for the community and work to resolve property owner concerns.

TDC also has the ability to develop, operate and maintain websites for the Board and the community.

We will create and manage drainage and landscape maintenance oversight programs to ensure the highest quality of service and supervision of these key components to the long-term viability of the development. TDC will prepare requests for proposals, solicit, evaluate, and present bids for services, maintenance, repairs, and any capital projects as required by the Board.

TDC will work with District Counsel and the Board and will be available for any other duties and responsibilities requested by the Board. We are also receptive to hiring the current associates already in place from CCMC if that is desired by the Board

TDC will solicit input from property owners and provide recommendations to the Board on different landscape offerings and social events.

#### **Timberline District Consulting Team**

Jerry Jacobs, Brittany Barnett, Christina Sandoval, Alyssa Hooper, Corey Pilato, Cristina Madrigal, Steve Metz, Ashley Myers, Shanda Flores, Brittany Ramsey, Desirae Torres, Madison Widom

Background and experience:

Jerry Jacobs – Jerry founded Timberline District Consulting (TDC) in 2015 to provide full scale District and Community Management services. Prior to Timberline, Jerry worked for Oakwood Homes for 13 years in various roles from Land Development, District Management, Land Acquisitions, Financial Analysis and Community Management. Jerry's career has had stops at IBM, Storage Tek and Expanets.

**Brittany Barnett** – Brittany joined TDC in March of 2018 and is now Executive Vice President and Regional District Manager serving in all our communities on every level of District and Community Management. She works directly with all sub-contractors in every community and makes sure to

maintain excellent communication and working relationships with each company in order to ensure excellent results. Prior to joining TDC, Brittany was the Lifestyle Director for an Active Adult Community in Denver and worked for WTS International.

**Cristina Madrigal** – Cristina joined TDC in 2022 as a Regional District/Community Manager for commercial and residential Districts and works with residents, commercial tenants and owners, and contractors to ensure the facilitation of District and community needs. Cristina's primary functions are Regional District and Community Management and creating and maintaining District websites. Cristina is currently the District and Community Manager for NexusDIA commercial community, District and Community Manager to Towns at Oak Crest, and Community and Landscape Manager for The Aurora Highlands. Cristina is a highly respected, Certified Community Association Manager with over five years of Community Management, technology utilization/implementation, and customer service experience.

**Christina Sandoval** – Christina joined TDC in 2021 as Director of Operations. Christina works closely with the TDC team, management partners, residents, and contractors on a daily basis to ensure that the needs of each District are met and any issues that arise are promptly resolved. Prior to joining TDC, Christina worked 16 years in a hospital setting where she supported the Facilities Maintenance department and later the Chief Medical Officer and the Vice President of Operations.

Alyssa Hooper – Alyssa Hooper joined TDC in 2019 as a Metro District Specialist. She is responsible for back-end District and Community management. Alyssa manages the work order process and systems, design review applications, various accounts payable and receivables, data management and reporting. Alyssa has taken on the role of District Manager supporting the Thompson River Ranch and Erie Highlands communities. Prior to joining TDC, Alyssa was the Office Manager of a restoration and construction company, responsible for customer relations, accounts payable/receivable, as well as internal/external crew management.

Corey Pilato – Corey Pilato joined TDC in 2020 as an Assistant District Manager for multiple Districts and works with residents and contractors to ensure the facilitation of District needs. Corey's primary functions are District and Community Management and creating and maintaining District websites. Corey is currently the District and Community Manager for the Westown community and Green Valley Ranch Aurora. Before joining the TDC team, she was a highly sought-after Licensed Community Association Manager for five years and keeps her license and certifications up to date working with TDC.

**Steve Metz** – Steve joined TDC in 2022 as the Regional Landscape Manager providing services to all our Districts. He was born and raised in Colorado and has his Horticulture degree focusing on turfgrass management, specifically for golf courses and high-profile landscaping. During the past 12 years in the industry, Steve has developed a diverse skill set and has seen great success in the field managing crews, running projects, meeting budgets and providing excellent leadership. His valuable experience will prove to be a great asset to Timberline and the many communities we manage, providing a full spectrum of high-quality landscaping knowledge and customer service.

**Shanda Flores** - Shanda joined TDC in 2022 as a District Manager and works with homeowners, residents, and contractors to ensure the efficient management of the Districts. Shanda's primary functions are District and Community Management, design review processing, and work order management. As part of our District Management team, Shanda is responsible for Denver Connection West and Belleview Village Metropolitan Districts. Shanda has a lengthy background in Community

Management, technology utilization/implementation, and customer service. Prior to joining TDC, Shanda was a Community Association Manager with an extensive background in technology management.

**Ashley Myers** – Ashley joined TDC in 2022 as an Assistant Community Manager from an operations and compliance background with almost 20 years' experience in the customer service industry. Having been in multiple management roles, Ashley focuses on using communication to maintain strong client and business partnerships. Ashley excels in creating a collaborative environment and harnessing the strengths of the team.

**Brittany Ramsey** – Brittany joined TDC in 2022 and comes to us with a background in computer science. Brittany moved from Kansas City to Colorado in the fall of 2014 to pursue her education. As a District Financial Analyst, Brittany handles all data management, invoice tracking, cost projections, expenditure analysis and is integral in the budgeting process for all our Districts. Prior to TDC, Brittany worked for a non-profit healthcare center during the pandemic to support her local community in Colorado Springs.

**Desirae Torres** – Desirae joined TDC in 2021 as a Lifestyle Director for the Parkview and Townview clubhouses in the Candelas community. She is responsible for the day-to-day operations of both clubhouses and pools. She has recently been promoted to the Candelas Community Manager responsible for all covenant control, inspections, and enforcement.

**Madison Widom** – Maddie joined TDC in 2021 as an Assistant Lifestyle Director for the Parkview and Townview clubhouses in the Candelas community. She has since been promoted to Lifestyle Director and manages the day-to-day operations of both clubhouses and pools.

#### **References:**

- MaryAnn McGeady McGeady Becher P.C.: 303-592-4380 mmcgeady@specialdistrictlaw.com
- ➤ Jennifer Ivey Icenogle Seaver Pogue: 303-867-3003 jivey@isp-law.com
- ➤ Jason Manley Erie Highlands Metro District No. 1 Board Member: 434-258-3314 jsonman@gmail.com
- Cindy Baldwin Westown Metro District Board President: 303-548-0772 cynbal@msn.com
- Page Bolin Vauxmont Metro District Board President: <a href="mailto:page.bolin.vmd@gmail.com">page.bolin.vmd@gmail.com</a>

### **Section III. Compensation**

#### **Billing Rates:**

$\triangleright$	Jerry Jacobs - President	\$135.00 per hour
	Brittany Barnett - Executive Vice President	\$125.00 per hour
	Cristina Madrigal – Regional Manager	\$115.00 per hour
	Christina Sandoval – General Manager	\$115.00 per hour
	Steve Metz – Regional Landscape Manager	\$110.00 per hour
	Corey Pilato – District/Community Manager	\$105.00 per hour
$\triangleright$	Shanda Flores – District/Community Manager	\$105.00 per hour
$\triangleright$	Alyssa Hooper – District Manager	\$105.00 per hour
	Brittany Ramsey – District Financial Analyst	\$105.00 per hour
$\triangleright$	Desirae Torres – Community Manager	\$100.00 per hour
$\triangleright$	Ashley Myers – Asst Community Manager	\$ 85.00 per hour
$\triangleright$	Madison Widom – Lifestyle Director	\$ 75.00 per hour

#### **Administrative Fees:**

- ➤ Postage At service providers cost for mailings, FedEx, UPS, Courier
- ➤ Use of Service Provider Fund Fees:

**	\$1.00 - \$100.00	Fee \$ 5.00
*	\$100.01 - \$300.00	Fee \$10.00
*	\$300.01 - \$500.00	Fee \$20.00
*	\$500.01 - \$1,000.00	Fee \$30.00
*	\$1,000.01 and up	Fee 6%

- > Travel will be billed at \$0.75 per mile
- ➤ If the regular cost of fuel (regular unleaded) exceeds \$4.00 a gallon in the Denver Metro area, a 2% surcharge will be applied to all invoices
- ➤ A technology fee of 5% will be included on each invoice

